THERMA Tools for 2018 Product Merchandising Brochure



Showroom | Trade Shows | Visualization | Literature | Advertising

Displays | Signage | Samples | Training | Wearables | Handouts



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Please visit our **Digital Vault** for a digital copy of this brochure.

Distributors: Please contact your dedicated Customer Account Representative to order the items shown in this brochure.

Dealers: If you are interested in any of the items shown in this brochure, please contact a Therma-Tru distributor in your area to place an order.

The support you need for showroom success.

A solid partnership is all about support. Let us help you design your showroom and equip your staff to sell the value of Therma-Tru_{*} doors.

What's **NEW** in the showroom.

PrismaGuard Merchandising Aids

PrismaGuard stain options throughout catalog.

Door Pull Handle for Pullout Units | Page 10

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- 7'0" Door & Sidelite Solutions Brochure
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Hybrid Size Unit Dimension Tape Measure | Page 26

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Display Terms: Pricing on any items listed in this brochure are subject to change without notice. Refer to your Customer Account Representative for lead times on displays. Freight is an additional cost and varies dependent on order and ship-to location. Displays must be shipped with full trucks direct to distributor.

Tools for showroom success: See it. Feel it. Sell it.

Digital tools and devices are playing an increasingly prominent role in a customer's purchase decision. Today's consumers do their research – they are equipped with extensive product information before they ever step foot in a showroom.

However, they still appreciate the opportunity to see and feel the product in person. Many customers visit only one or two showrooms before making a final decision. Some prefer to take a brochure or flyer home so they can review their options at their own pace.

Consider the showroom environment you want to create. What impression does your showroom make on your customers? What tools would best help your customers experience the Therma-Tru difference?

In this brochure, you'll find the digital and traditional tools needed to create a comprehensive showroom experience.

Let your customers see and feel the difference.





PERCENT OF SHOPPERS visit a physical store location during their shopping process.*

The showroom is still important in a digitally-focused world!

*Therma-Tru Shopper Journey Study, 2016; n = 751

Lite Display Unit

This display is a great way to showcase the many elegant designs of Therma-Tru_• glass, while demonstrating firsthand the level of privacy offered by these glass designs.



Lite Display Unit Glass not included.

MADGLDU15

Flexible design holds seven (7) or more rectangular doorlites that can easily be changed. Display unit utilizes open space with options to configure in a Z- or U-shape to encourage shopper interaction. Header sign, graphic panel with messaging and Therma-Tru labels included.

1-1

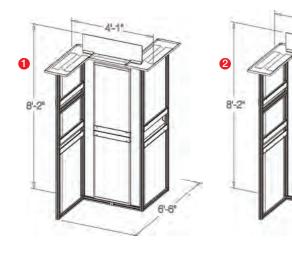
- The two (2) outer sections are height-adjustable to accommodate certain lite sizes.
- Choose from flexible options to fit the styles your market demands.

1 Z-Shaped: 4'1"w x 8'2"h x 6'6"d

2 U-Shaped: 4'1"w x 8'2"h x 4'0"d

Net Price Each*: \$2,290.00

Note: Not for fan lite, camber top, oval or arch glass shapes.



8 Classic-Craft, Center Expansion

MADGLDU16-CR

Uses adjustable hardware allowing Classic-Craft glass to be shown in the center rotating section of the unit. Includes Therma-Tru labels.

Net Price Each*: \$310.00

Crossbar Separator for Smaller Lites MADGLDU16-CBS

Allows for many glass height display options, so you can display the glass sizes your market demands.

Net Price Each*: \$260.00

Recommended Glass Lites

Customize your display to show the glass designs and sizes your customers want. Choose from our recommended selection below. Or work with your distributor to display the best glass lites to suit your market.



Homeward Black Nickel 25"w x 35"h

Classic-Craft American Style Collection

Classic-Craft. Mahogany Collection

Classic-Craft. Rustic Collection

Classic-Craft.

Oak Collection

Classic-Craft. Canvas Collection.



Arborwatch. Black Nickel 25"w x 35"h Classic-Craft.

American Style Collection Classic-Craft₀

Mahogany Collection Classic-Craft

Rustic Collection

Classic-Craft。 Oak Collection

Classic-Craft。 Canvas Collection。

Pembridge Black Nickel

22"w x 36"h Fiber-Classic. Mahogany Collection Fiber-Classic. Oak Collection Smooth-Star. Pulse.

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Wellesley Black Nickel

22"w x 36"h

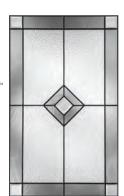
Fiber-Classic. Mahogany Collection

Fiber-Classic₀ Oak Collection™

Smooth-Star₀



Riserva Wrought Iron 22"w x 36"h Fiber-Classic Mahogany Collection Fiber-Classic Oak Collection Smooth-Star Pulse



ection...

Black 21"v Fibe

Maple Park. Black Nickel

21"w x 15"h

Fiber-Classic® Mahogany Collection™ Fiber-Classic® Oak Collection™ Smooth-Star®

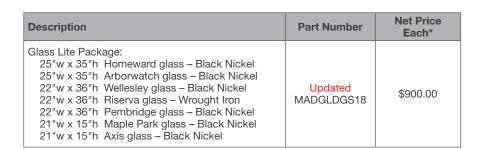


Axis Black Nickel

21"w x 15"h Fiber-Classic₀

Mahogany Collection Fiber-Classic Oak Collection Smooth-Star

Pulse_®





PERCENT OF A SHOPPER'S

time researching and buying a product is spent visiting the physical store location.**

Visiting the store is still considered important to the purchase process.

**Therma-Tru Shopper Journey Study, 2016; n = 751

Interactive Glass Display (IGD)



Same-Day. Stain Option

Finished in Mahogany Stain MADINTERGLASSDISPLAY15

NEW PrismaGuard Mathematica Stain Option

Finished in Barley Stain MADINTERGLASSDISPLAY18PG

4'0"w x 8'3"h x 2'8"d

For support questions or issues, contact the IGD support team at 1-877-3TV-DOOR (388-3667) or tvdoor@thermatru.com.

- 50" commercial grade LED television.
- Finished Classic-Craft, Mahogany Collection, door.
- Pre-programmed tablet to view glass designs, caming options, privacy ratings, glass shapes and available door collections.
- Current glass can be shown and preferred glass designs can be shared via email (when connected to Wi-Fi).**
- Mount to a wall with included hardware or choose the optional free-standing kit to present the display (see right).
- Header and side panel graphic included.
- Therma-Tru's Service and Support Plan covers replacement parts (tablets, TVs and other hardware), that stop working under normal operating conditions, for three years from the original ship date of the display.

Net Price Each*: \$2,900.00

ATTRU

THERMA



MADINTERGLASSFREESTAND

4'0"w x 8'3"h x 2'8"d

An optional kit to turn your new Interactive Glass Display into a free-standing showstopper on the showroom floor. Includes a black back panel applied by brackets to hide any cords and a set of durable display feet.

Net Price Each*: \$285.00

**Data charges may apply. The customer is responsible for any charges on their data plan. Note: Artist's renderings shown for illustration purposes only.

Showroom TV with Glass Images







Updated 42" TV with USB Flash Drive

MAD42TVUSB18

Package includes 42" TV with wall mount and USB flash drive featuring vertical and horizontal images of Therma-Tru_® glass families and product messaging on continuous loop.

Net Price Each*: \$650.00

Updated USB Flash Drive Only

MADUSB18

USB flash drive featuring vertical and horizontal images of Therma-Tru glass families and product messaging on continuous loop.

Net Price Each*: \$15.00

Glass Displays | Door Displays

Single Operating Door Display

Doors not included.

MADSNGOPDR15

4'0"w x 8'3"h x 2'8"d

Use this display structure to showcase a Therma-Tru door with your finish, trim and hardware options. Removable caster wheels can be screwed into the base to help transport the display to shows and events.

Includes:

- Display structure.
- Header sign.
- Side graphic panel.
- Levelers.
- Caster wheels.

Note: Fits doors that are 3'0" x 6'8" or smaller.

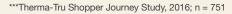
Net Price Each*: \$775.00



PERCENT OF SHOPPERS

look at signage and displays when visiting a showroom.***

The signage is important to the shopper to gather quick details about the product they're looking at.

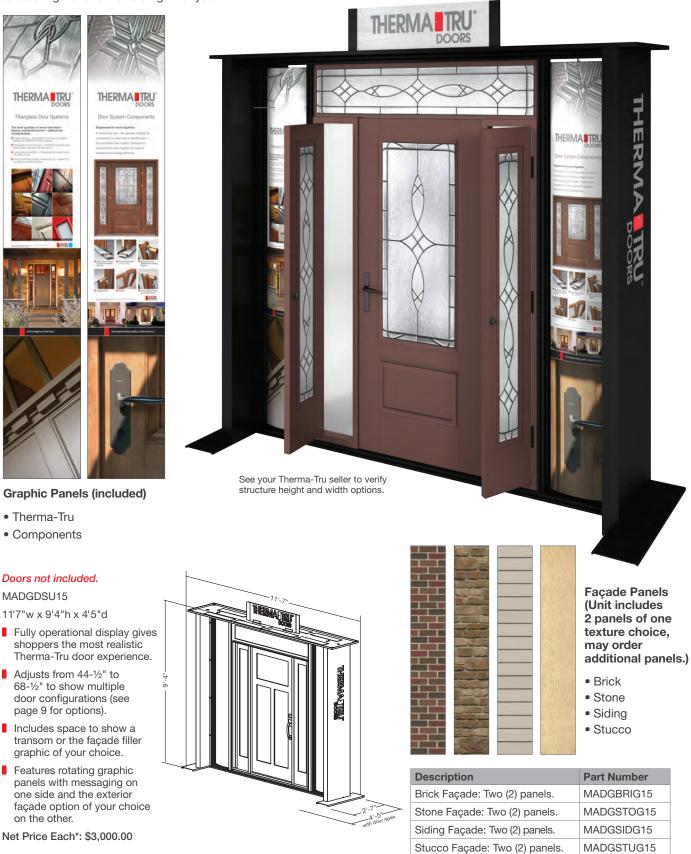






Door System Unit

This beautiful, fully functional door display allows customers to experience Therma-Tru doors in their best light and visualize how they will look on their home. With the demands of your market in mind, you can adjust the structure and display the styles and configurations that are right for you.



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*Pricing subject to change without notice.

Note: Artist's renderings shown for illustration purposes only. For custom, pre-finished door displays, contact your Therma-Tru representative to place an order.

Options to Update Existing Units

Choose from the following options to upgrade your existing Door System Unit. Replacement Façade Panels also available upon request (see page 8 for options).

Adjustable Jig

MADGDSU16-AJ

Display a variety of sizes and configurations tailored to your market demand including adding sidelites or transoms.

Adjustable Width Options

Single / 1 sidelite, single / 2 sidelites, rectangular transom, elliptical transom, double.

Net Price Each*: \$475.00



Receive a rebate of \$200 when you follow the package instructions provided with the Adjustable Jig and contact Customer Service at orders@thermatru.com with the pertinent order information.

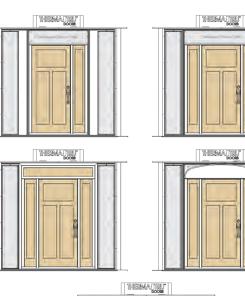
Rectangular Transom Filler

In lieu of a transom, select a façade filler to complete your unit.

Net Price Each*: \$115.00

Description	Part Number
Brick Façade	MADGBRIG15-NTFF
Stone Façade	MADGSTOG15-NTFF
Siding Façade	MADGSIDG15-NTFF
Stucco Façade	MADGSTUG15-NTFF

Width: 68-1/2"







Elliptical Transom Fillers

When showing an elliptical transom, use the fillers of your choice to complete the unit with just the right finishing touch. Comes in two (2) pieces.

Net Price Each*: \$260.00



Description	Part Number
Brick Façade	MADGBRIG15-TFF
Stone Façade	MADGSTOG15-TFF
Siding Façade	MADGSIDG15-TFF
Stucco Façade	MADGSTUG15-TFF









Expandable Pullout Door Display Unit

The display unit can be configured to fit your space: free-standing, against or recessed into a wall, or side-by-side / back-to-back with another unit.





Updated 6'8" Pullout Door Display Unit Doors and signage not included.

MAD68TALLPULL18

Standard unit holds four (4) 6'8" display doors and can expand to hold up to ten (10) 6'8" display doors. Four (4) door pull handles included.

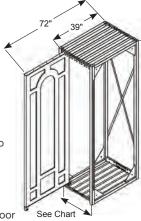
Net Price Each*: \$1,200.00

Updated 8'0" Pullout Door Display Unit Doors and signage not included.

MAD8TALLPULL18

Standard unit holds four (4) 8'0" display doors and can expand to hold up to ten (10) 8'0" display doors. Unit can also accomodate 6'8" doors by ordering a spacer frame (not included). Four (4) door pull handles included.

Net Price Each*: \$1,225.00



# of Doors	Unit Width
4	20"
5	24"
6	28"
8	36"
9	40"
10	44"

6'8" Unit: 7'4"h 8'0" Unit: 8'6-½"h

Optional Add-On Items:

Door Mounting Hardware Kit

MAD1DOORADDERPULL15

Allows one (1) additional 8° or $6^{\circ}8^{\circ}$ door to be installed in pullout door display.

Net Price Each*: \$130.00

Spacer Frame System 1

MADSPACERPULL15 For 6'8" door to fit 8'0" door display unit. Net Price Each*: \$100.00

Side & Back Panels

Black panel (laminated particle board) to fit flush within metal frame, secured with provided hardware in pre-drilled display structure.

Side Panel (1 panel) 2

- 8'0" Door Display Unit: MAD8TALLSIDEPULL15
- 6'8" Door Display Unit: MAD68TALLSIDEPULL15

Back Panel (fits 10 door units only)

- 8'0" Door Display Unit: MAD8TALLBACKPULL15
- 6'8" Door Display Unit: MAD68TALLBACKPULL15

Net Price Each*: \$100.00

NEW Door Pull Handles **8**

MADHANDLEPULL18

Purchase additional handles individually for existing units or when you choose to expand beyond the standard four-door configuration.

Net Price Each*: \$20.00

Select the pieces and parts you need to make it your own. For ordering information, or to obtain the display configurator tool with optional door pull hardware information, contact your Customer Account Representative.

Pivot Wing Display Unit

Doors and signage not included. MADPWD17

90"w x 86-½"h x 14-½"d

Let customers easily browse your selection of Therma-Trudisplay doors while saving floor space in the showroom. The Pivot Wing Display Unit fits flush against the wall, offering a great way to organize more display doors. The doors fan open for customers to view all the options.

- Adjusts to show 6'8", 7'0" or 8'0" display doors for a total height of 102-1/2".
- Display unit mounts to wall with supplied hardware.
- Door bumper guard mounts to top of display doors.
- Notched to clear standard baseboards.
- Display unit holds a maximum of eight (8) doors or four (4) per side.
- If you choose to show handlesets, it is recommended they be installed only on the front two display doors to prevent damage to the other units.

Net Price Each*: \$650.00

Swing Door Unit

Showcase the beauty of Therma-Tru doors with a swing display that can easily be customized for showroom placement. Standard unit holds four (4) display doors and can be expanded to hold eight (8). Holds 6'8" and 8'0" tall doors.

Swing Door Unit

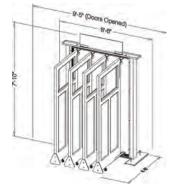
Doors not included.

MADGSWU15

6'6"w x 7'10"h x 4'6"d

Each door can swing up to 160 degrees for a wide viewing angle.

Net Price Each*: \$2,200.00

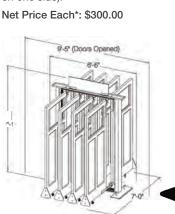


Expansion Kit Doors not included.

MADGHKSU10

6'6"w x 7'10"h x 7'0"d

Optional hardware kit allows the unit to hold up to eight (8) display doors (four on each side or eight on one side).







Display Door Stands

Revolver Slab Display

This set includes:

Door Displays

- One (1) header sign.
 Two (2) revolver face plate graphics.
- 3 One (1) revolver stand.

Updated MADRS95 – 6'8" door Net Price Each*: \$40.00

Updated MADRS897 – 8'0" door Net Price Each*: \$50.00



Display Feet (Set of 2) 3-1/2"w x 4-1/2"h x 18"d

Maximize your space with this solution to display free-standing Therma-Tru $_{\scriptscriptstyle B}$ doors in the showroom or at trade shows.



Net Price Each*: \$35.00

Three-Sided Display Stand

Doors not included.

MADDRSTAND

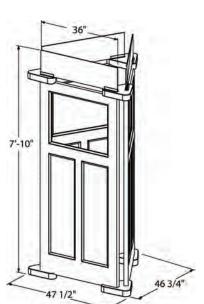
47-½"w x 7'10"h x 46-¾"d

Let customers see and experience your Therma-Tru door offering up close, with a door stand that conveniently displays multiple entry doors.

Showcase either three (3) 6'8" or 8'0" display doors using three (3) corner connectors that attach to top and bottom of doors.

Three (3) header signs included (see page 14 for options).

Net Price Each*: \$35.00





NEW Premium Triangular Display

Doors not included.

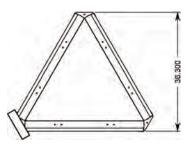
Three (3) doors on each side.
 D3035196-X30E
 Net Price Each*: \$200.00

 Additional display option: Replace one (1) display door with a panel of two (2) sidelites and a center graphic.
 D3035196-X31E
 Net Price Each*: \$96.00

47-½"w x 7'10"h x 46-¾"d

The Premium Triangular Display can be customized to best represent your inventory. Showcase either three (3) display doors or two (2) doors and a panel of two (2) sidelites with center graphic installed in a durable metal structure. Display fits 6'8" or 8'0" doors.

Display unit includes a $9-\frac{1}{8}$ "w x $9-\frac{5}{8}$ "h x $2-\frac{5}{8}$ "d literature holder, perfect for an $8-\frac{1}{2}$ "w x 11"h brochure.





Door Pulls



All display doors ship with a plexicover and appropriate door pull graphic. Please reference the list below to order replacements.

Ask about custom imprint options when you order.

Updated Classic-Craft American Style Collection – MADCCADP18 Updated Classic-Craft Mahogany Collection – MADCCMDP18 Updated Classic-Craft Rustic Collection – MADCCRDP18 Updated Classic-Craft Oak Collection – MADCCODP18 Updated Classic-Craft Canvas Collection – MADCCVDP18 Updated Fiber-Classic Mahogany Collection – MADFCMDP18 Updated Fiber-Classic Oak Collection – MADFCODP18 Updated Fiber-Classic Oak Collection – MADFCODP18 Updated Smooth-Star – MADSSDP18 Updated Profiles – MADPSHDDP18 Updated Pulse – MADPLSDP18 Internal Blinds – MADIBDP17 Updated EnLiten – Flush-Glazed Designs – MADFGDP18 Impact – MADIMPDP17

Net Price Each*: \$1.50

Graphic Plexicover (screws not included) – MAPLEXU 9-¼"w x 17"h Net Price Each*: \$5.00



NEW PrismaGuard_{ne} door pulls are now available for custom development and can be tailored to your needs. Talk to your Therma-Tru_n sales representative for more information.

Header Signs

	Classic-Craft Premium Entryways
THERMA TRU: +Fiber-Classic Collections	
THERMA DOWN Smooth-Star	
THERMA	
THERMA TRU DOORS	

36"w x 10"h

Add these header signs to your display doors and throughout your showroom.

Classic-Craft. Premium Entryways – MADHEADCC16 Fiber-Classic. Collections – MADHEADFC16 Smooth-Star. – MADHEADSS16 Pulse. – MADHEADPLS16 Therma-Tru. Brand – MADGHDR17

Net Price Each*: \$20.00

Header Sign Clips (sold separately) – MADGATTACHMENT Net Price (Set of 2)*: \$1.69

Display Labels for Doors



5"w x 3"h

look.

Sets of three (3) low-tack adhesive labels call out features and benefits of display doors. Use one (1) set per door and stagger placement for the best

Classic-Craft. Labels (3-pack) -

Decorative Glass Labels (3-pack) -

Smooth-Star. Labels (3-pack) -

Display labels for doors and

example display (not included).

clings for glass shown on

MADCCSTICKPK15 Systems Labels (3-pack) – MADCOMPSTICKPK15

MADGLSSTICKPK15

MADFCSSSTICKPK15

Pulse_® Labels (3-pack) -

Net Price Each*: \$4.00

MADPLSSTICKPK15

Fiber-Classic. &

Perture Septem Innovative solutions maximize the seal around your door.

Display Clings for Glass

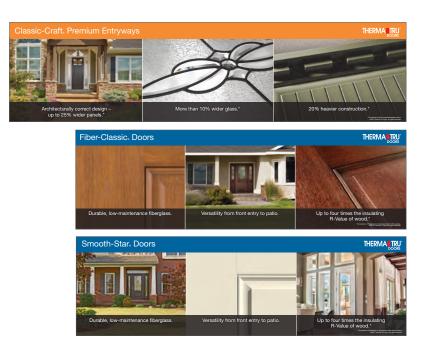
A set of three (3) clings designed to stick to glass lites call out the features and benefits of display doors, glass or components. Place one (1) per door at the bottom of a half-lite to achieve the best look.

Net Price Each*: \$10.00

Classic-Craft. Messaging Clings (3-pack) MADCCCLING15 24"w x 6"h

Fiber-Classic. Messaging Clings (3-pack) MADFCCLING15 20"w x 6"h

Smooth-Star_® Messaging Clings (3-pack) MADSSCLING15 20"w x 6"h





Display Door Signage | Showroom Signage

Consumers Digest Materials

Promote the fact that *Consumers Digest* has designated the Therma-Tru_® Classic-Craft_® and Fiber-Classic_® lines of entry doors as Best Buy selections.

Visit thermatru.com/trade-professionals/consumersdigest to order Therma-Tru *Consumers Digest* promotional materials for your showroom free of charge.

Available:

- Label
 - Classic-Craft Only
 - Fiber-Classic Only
- Combination (shown right)
- Flyer
- Guidelines



Therma-Tru_® Display Labels



Lifetime Limited Warranty Label MAWLBL14 3"w x 3"h Removable display label. Net Price Each*: \$0.45

ENERGY STAR* certified version of this product are available. Ask your salesperson for details

ENERGY STAR: Label MADENERGYSTAR 3-½"w x 1"h Removable display label. Net Price Each*: \$0.35



NEW PrismaGuard_m Label

MADSDSPGLABEL17

4-¾"w x 3-¾"h

Removable label for display doors stained with Same-Day. Stain that can now be ordered in PrismaGuard.



Updated DoorWays App Label MADWYAPLBL17 3-¾"w x 3-¾"h Removable display label. Net Price Each*: \$0.40





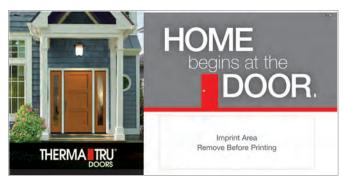
NEW EnLiten™ Flush-Glazed Designs Label MADFGLBL18 3-½"w x 12-¼"h Removable display label.

Net Price Each*: \$0.40

Vinyl Banners



Updated Therma-Tru. 13 oz. Vinyl Banner MALTTB 6'0"w x 3'0"h Banner with six (6) grommets for indoor / outdoor use. Net Price Each*: \$50.00



Updated Therma-Tru. 13 oz. Vinyl Banner (Customizable) MALTTCB

6'0"w x 3'0"h

Banner with six (6) grommets for indoor / outdoor use. Space provided for your four-color company logo and / or copy.

Net Price Each*: \$50.00

Showroom Window Cling



Authorized Therma-Tru. Dealer Window Cling – Double-Sided MAFTTADD 24"w x 10"h Net Price Each*: No Charge

NEW Pull-Up Banners

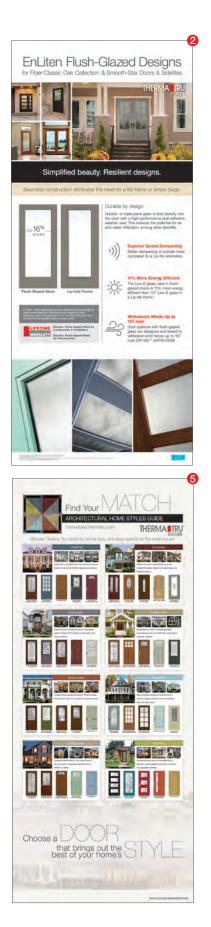
Perfect for trade shows, these portable banners are available in a variety of topics to enhance your sales pitch. Display stands are included. Choose from: National Home Valuation Study, EnLiten Flush-Glazed Designs, PrismaGuard, Fiberglass vs. Wood or Architectural Home Styles Guide.

33-1⁄2"w x 78-1⁄2"h

Net Price Each*: \$75.00



<image>





- National Home Valuation Study MADNHVSPUBANNER18
- 2 EnLiten_™ Flush-Glazed Designs MADFGPUBANNER18
- Optimize State State
- Fiberglass vs. Wood MADFWPUBANNER18
- 6 Architectural Home Styles Guide MADAHSPUBANNER18

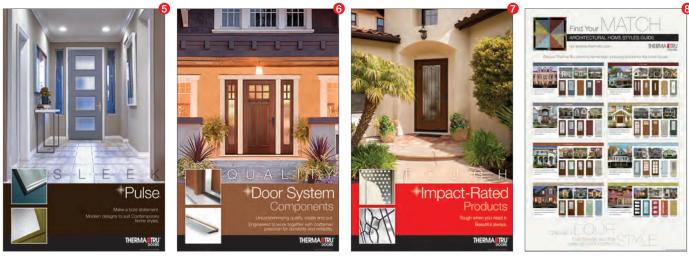
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Posters

Take advantage of wall space to showcase the beauty of Therma-Tru_® products in your showroom. These vibrant images are printed on a durable styrene material that's sturdy enough to hang without a frame.

24"w x 36"h Net Price Each*: \$25.00







- Decorative Glass
 Collection
 MADPOSTDG16
- Output Classic-Craft. Premium Entryways MADPOSTCC18
- Olympical States Sta
- **Updated Smooth-Star.** MADPOSTSS18
- **5 Updated Pulse** MADPOSTPLS18

- 6 Door System Components MADPOSTSYST15
- Impact-Rated Products MADPOSTIMPACT17
- NEW Architectural Home Styles Guide MADPOSTAHS18
- A Complete Door System MADPOSTETWT17
- Door Construction MADPOSTDC17

Countertop Displays



Smooth-Star. Countertop Case not included. MADA200S07 13"w x 13-1/2"h One side painted white and one side unfinished. Net Price Each*: \$95.00



Classic-Craft. Mahogany Countertop Case not included.

Same-Day. Stain Option One side painted tan and one side stained Cherry. MAD0103CM07

NEW PrismaGuard_m Stain Option

One side painted tan and one side stained Barley. MAD0103CM18PG 13"w x 13-½"h Net Price Each*: \$150.00



Classic-Craft, Mahogany & Smooth-Star. Countertop Case MACTRSTB12

17"w x 15"h x 8"d

Messenger-style bag with shoulder strap and handle for ease of transporting samples.

Carrying case only.

Net Price Each*: \$40.00



Multi-Point Locking System Case not included. MADGSMPLS 8"w x 34"h x 5"d Net Price Each*: \$300.00

NEW Grip-Style



Updated Multi-Point Locking System Case MADMPCS

10"w x 37"h x 10"d Carrying case only. Fits either Lever-Style or Grip-Style Multi-Point Locking System. Net Price Each*: \$110.00

Classic-Craft. / Fiber-Classic. Side-by-Side Display Case not included.

MADCCFC15

Shows the look, feel and construction of Classic-Craft and Fiber-Classic with Mahogany door sections side by side. Can be disconnected quickly to show each door's features independently from the other. Also includes recommended hinges for easy demonstration and labels highlighting features of each collection.

Net Price Each*: \$325.00

Side-By-Side Display Carrying Case MADCCFC15CASE

Carrying case only. Net Price Each*: \$70.00

Door Cutaways

Door cutaways offer a great way to highlight specific high-quality construction attributes of Therma-Tru. doors, such as the sturdy lock stile and seamless flush-glazed look.



Double-Sided Flush-Glazed Door Section with Clear Glass

Same-Day_a Stain Option

Finished in Natural Oak Stain.

MADFCOSSFGCL16-SDL

NEW PrismaGuard_™ Stain Option

Finished in Raven Stain.

MADFCOSSFGCL18PG-SDL

14"w x 14"h

Door section with stained Fiber-Classic_{*} Oak on one side and Smooth-Star_{*} unfinished on the other side.

Net Price Each*: \$130.00



Double-Sided Flush-Glazed Door Section with Privacy & Textured Glass

Same-Day. Stain Option

Finished in Natural Oak Stain. MADFCOSSFGXE17

NEW PrismaGuard_™ Stain Option

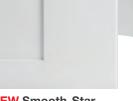
Finished in Raven Stain.

MADFCOSSFGXE18PG

14"w x 14"h

Door section with stained Fiber-Classic. Oak on one side and Smooth-Star. unfinished on the other side.

Net Price Each*: \$150.00



NEW Smooth-Star. Shaker Door Section MADSSSHKR17

12"w x 12"h

Door section painted white on one side and unfinished on the other.

Net Price Each*: \$20.00



Classic-Craft. Mahogany Door Section with Lock Stile

Same-Day. Stain Option

Finished in Mahogany Stain. MASDSMH17

NEW PrismaGuard_™ Stain Option

Finished in Barley Stain. MAPGMH18 12"w x 12"h Net Price Each*: \$25.00



Impact Glass / Lip-Lite Frame Sample MADIG07 6"w x 8"h Net Price Each*: \$65.00



Smooth-Star. Solid-Panel Impact Door Sample MADOG07 6"w x 6"h Net Price Each*: \$40.00

Glass Samples

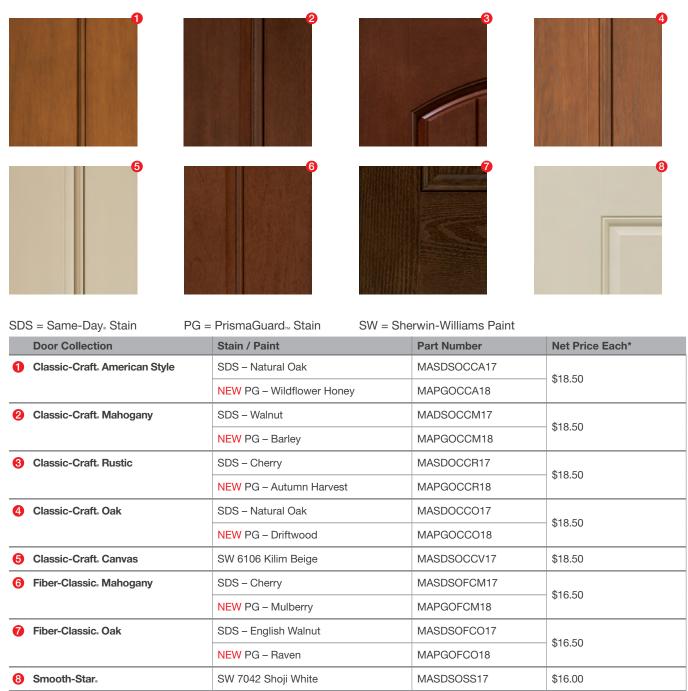
Glass Case

MASGC17 8"w x 9-¼"h Case has all field glass samples in 3"w x 3"h size.

Net Price Each*: \$190.00



12" x 12" Door Skin Samples



Note: Also available upon request as unfinished product.

Fiberglass Skin Sheets



Fiberglass Skin Sheets

Standard package includes 14 unfinished sheets that can be cut to make 224 4"w x 4"h fiberglass skin samples.

Net Price Each*: \$150.00 per box of 14 sheets

Description	Part Number
Classic-Craft. American Style	MASPSCCAUF-224
Classic-Craft. Mahogany	MASPSCCMUF-224
Classic-Craft. Rustic	MASPSCCRUF-224
Classic-Craft. Oak	MASPSCCOUF-224
Classic-Craft. Canvas	MASPSCCVUF-224
Fiber-Classic. Mahogany	MASPSFCMUF-224
Fiber-Classic. Oak	MASPSFCOUF-224
Smooth-Star.	MASPSSSUF-224

Product Samples

*Pricing subject to change without notice.

D2D (Door-to-Door) Travel Bag

MADTTSTB17

12"w x 13"h x 5"d

Messenger-style bag with shoulder strap and handle. Includes:

- Decorative & Specialty Glass Collection Brochure.
- Same-Day. Stain finished 12"w x 12"h Classic-Craft. Mahogany door section.
- Finished 12"w x 12"h door skin samples in Classic-Craft. American Style, Classic-Craft. Rustic, Classic-Craft. Oak, Classic-Craft. Canvas, Fiber-Classic. Mahogany, Fiber-Classic. Oak and Smooth-Star.
- Extra compartment for other sales tools.

Net Price Each*: \$215.00

Unfinished D2D Travel Bag

MADTTUFSTB11

Same as above but with unfinished 12"w x 12"h door samples. Net Price Each*: \$170.00

NEW PrismaGuard_™ D2D Travel Bag

MADTTSTB17PG

Same as above but with 12"w x 12"h door samples finished with PrismaGuard stain.

Net Price Each*: \$215.00

Stain Samples



Updated Classic-Craft. Same-Day. Stain Fan Deck

MADCCFAN18

Classic-Craft printed fan deck to compare seven (7) Same-Day Stain colors among four (4) different grain options.

Net Price Each*: \$40.00

Fiber-Classic. Mahogany

Stain Chart

MASFCM707

10-1/2"w x 24-1/2"h

Chart featuring medium

shades of all seven (7)

Same-Day Stain colors.

Net Price Each*: \$35.00

Fiber-Classic. Oak

Chart featuring medium

Net Price Each*: \$35.00

shades of all seven (7) Same-Day Stain colors.

Stain Chart

10-1/2"w x 24-1/2"h

MASFC707



Updated Classic-Craft. Stain Hand Sample Boards

18-1⁄2"w x 17"h

Boards for each of the four (4) wood-grained Classic-Craft collections feature product details and medium shades of Same-Day Stain in all seven (7) colors on $4"w \times 4"h$ fiberglass chips. Protective cover included. Kits also available with unfinished chips.

Finished

Classic-Craft American Style – MASCCA15 Classic-Craft Mahogany – MASCCM15 Classic-Craft Rustic – MASCCR15 Classic-Craft Oak – MASCCO15

Net Price Each*: \$70.00

Unfinished Kits

Each kit contains 30 boards, 14 unfinished skin sheets and adhesive. Classic-Craft. American Style Kit – MASCCA15UF Classic-Craft. Mahogany Kit – MASCCM15UF Classic-Craft. Rustic Kit – MASCCR15UF Classic-Craft. Oak Kit – MASCCC015UF

Net Price Each*: \$1,550.00



Stain Samples Continued



NEW PrismaGuard **Stain Fan Deck** MADPGSTAINFAN17

Classic-Craft, and Fiber-Classic, printed fan deck to compare nine (9) PrismaGuard stain colors within each of the six (6) grains.

10

HERMATRU

Net Price Each*: \$60.00

NEW

PrismaGuard_m Stain 4" x 4" Samples with Case

A case specific

to each grained collection: MAPGCCA4X4CASE MAPGCCM4X4CASE MAPGCCR4X4CASE MAPGCCO4X4CASE MAPGFCM4X4CASE MAPGFCO4X4CASE



These portable cases are ideal for the in-home sales representative, allowing customers to browse stain colors on physical product samples. Each case shows nine (9) PrismaGuard stain colors by collection. Extra sleeves are included for displaying additional colors. Embossed logo on the front.

Net Price Each*: \$45.00





PRISMAGUARD. Finish for Lasting Beauty.

Classic-Craft. American Style Collection



PRISMAGUARD.



NEW PrismaGuard_M Stain Showroom

THERMA TRU

PRISMAG

MADPGSHOWSTAINDOOR

Back

Experience the premium look and feel of PrismaGuard stain. This door, with printed graphics, displays 4"w x 4"h stained samples, showing nine (9) PrismaGuard stain colors in each of the six (6) grains.

Net Price Each*: \$440.00

MADSTRYBD16 9-1/2"w x 20-1/2"h x 5-1/2"d

There's a story behind every door. Show homeowners the value of a Therma-Tru, door system. The System Storyboard makes it easy to demonstrate features and benefits with product samples and visual aids.

Net Price Each*: \$200.00

*Pricing subject to change without notice.

Product Samples



Component Samples

Grilles Between Glass (GBGs) Sample Chain

MADGBGS14

Represent the grille options in coordination with pre-finished color options and door availability.

Net Price Each*: \$20.00



Simulated Divided Lites (SDLs) Sample Chain

Represent the divided lite options in coordination with stain color options and door availability.

Same-Day. Stain Option MADSDLS14

NEW PrismaGuard_™ Stain Option MADSDLSPG18

Net Price Each*: \$20.00



Security Strike Plate Comparison Sample MADSSPC10 7"w x 4"h clear acrylic.

Net Price Each*: \$30.00



Updated Tru-Defense. Door System Components Board MADTDB17

24"w x 21"h

Handheld board includes actual components:

- Inswing composite sill.
- Dual-bulb / dual-fin bottom sweep.
- Rain deflector.
- Medium- and long-reach side weatherstrip.
- Outswing composite sill.
- Classic-Craft. lock and hinge side corner seal pads.
- Fiber-Classic. / Smooth-Star. corner seal pads.
- Rain guard.
- Handleset.

Net Price Each*: \$250.00



Updated Hinge Board

MADHSB18

11-¾"w x 23-¾"h

Handheld board that includes eight (8) mounted half hinges to represent hardware finish options:

- Polished chrome.
- Stainless steel.
- Brushed nickel.
- Zinc dichromate.
- Black nickel.
- Bright brass.
- Oil-rubbed bronze.
- Antique brass.
- Net Price Each*: \$75.00

Literature

In our literature you can find all the details, features and benefits for all door, sidelite and transom options and accessories. And your customers can find inspiration to enhance their homes with Therma-Tru₀ doors.



Updated 2018 Full-Line Catalog The Building Professionals' Entry & Patio Door Directory MAFL2018

Created specifically for trade professionals, this directory serves as a complete and easy-to-use guide with all the information needed to help specify and sell Therma-Tru products.

Net Price Each*: \$1.50



Updated Pulse. Brochure

MAFPULSEB18

Designed to inspire trade professionals to make a bold statement with a contemporary studio of door styles and glass designs that transform the entrance into modern art.

Net Price Each*: \$0.30



Updated Classic-Craft. Premium Entryways Brochure MAFCCB18

Let your customers experience the difference of a Classic-Craft entryway with its inspired blend of precision engineering and architectural character.

Net Price Each*: \$0.40



Updated Therma-Tru. Door Systems Brochure MAFWTT18

Explains the reasons why customers should choose Therma-Tru.

Net Price Each*: \$0.50



Updated Decorative & Specialty Glass Collection Brochure MAFGLASS18

Show your customers how Therma-Tru glass makes entryways come to life with beauty and craftsmanship you can't find anywhere else.

Net Price Each*: \$0.80



Updated New Product Flyers and 2-Minute Tru-Facts

MAFTF18

Explains the features and benefits of Therma-Tru's new-for-2018 products: Shaker-style doors and new decorative and privacy and textured glass.

Net Price Each*: \$1.00

Updated Fiberglass & Wood

Door Comparison Brochure

Educate your customers on the

the best of both worlds with our

Classic-Craft premium entryways.

fiberglass and wood - and offer them

similarities and differences of

MAFCOMPARISON18

Net Price Each*: \$0.45



Updated Door System Components Brochure MAFCOMP18

Inspire confidence in a Therma-Tru door system made with genuine Therma-Tru components, engineered to work together and backed by our warranty.

Net Price Each*: \$0.50





Curb Appeal Brochure MAFCAB16

Get inspired and find out how a new Therma-Tru entry door can increase perceived home value.

Net Price Each*: \$0.25

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Updated Architectural Home Styles Guide

MAFAHSG18

Get inspired to choose Therma-Truentry doors by design with our guide to popular home styles.

Net Price Each*: \$0.55



NEW Craftsman Doors & Sidelites Brochure MAFCDSB18

Convey Therma-Tru's assortment of Craftsman-lite doors and sidelites for a touch of the Craftsman appeal.

Net Price Each*: \$0.45



THERMATRU

Updated 3'6" Entry Door Solutions Brochure MAFTSEDS18

Give an overview of Therma-Tru's 3'6" wide entry door options perfect for homes with grand entrances.

Updated EnLiten Flush-Glazed

to create a clean look with a wider

Net Price Each*: \$0.30

Designs Brochure

Show the advantages of Therma-Tru's flush-glazed doors

Net Price Each*: \$0.40

MAFFGB18

daylight opening.



NEW Expressions 2018 Brochure

MAFNP18

Introduce the 2018 product campaign, Expressions, which showcases new products targeted to connect with homeowners on a personal level, inspired by in-depth research. Net Price Each*: \$1.00

NEW Door Collection Sheets

Provide an overview of each of Therma-Tru's door collections and make great additions to homeowner care and maintenance packets or to be used as showroom handouts. Can be purchased individually or as a set.

Starter Kit

MACLCTNSK17

Includes 25 sheets of each of the Therma-Tru door collections – Classic-Craft_s, Fiber-Classic_s, Smooth-Star_s and Pulse_s.

Net Price Each*: \$12.00



NEW 7'0" Door & Sidelite Solutions Brochure MAFSFB18

Find 7'0" products to help you make the most of trends toward higher ceilings in new homes and to replace existing openings.

Net Price Each*: \$0.45

Net Price Each*

CCA Sheets

MACCACLCTN17 CCM Sheets MACCMCLCTN17

CCR Sheets MACCRCLCTN17

CCO Sheets MACCOCLCTN17

CCV Sheets MACCVCLCTN17

Net Price Each*: \$1.25

FCM Sheets MAFCMCLCTN17

FCO Sheets MAFCOCLCTN17

SS Sheets MASSCLCTN17

Pulse Sheets MAPLSCLCTN17



PERCENT OF SHOPPERS

look at a brochure or flyer when visiting a showroom.**

Literature is something customers can pick up and take home to review at their own pace while being inspired by styles and designs shown on the page.

**Therma-Tru Shopper Journey Study, 2016; n = 751

Literature Continued



Updated Experience the Difference – Sales Pitchbook MASPP18

IVIASPPIO

Empower your sales team to close more effectively by knowledgeably discussing the benefits of Therma-Tru premium products. Spiral bound and fits in a pocket.

Net Price Each*: \$5.50



Therma-Tru. Folder MAFF10

A great way to bundle Therma-Tru literature. It even has a place for your business card!

Net Price Each*: \$0.70



Same-Day. Stain Finishing Instructions MAFSI13 Net Price Each*: \$0.25

Model Home Program

View and download Therma-Tru Model Home Program information and claim form on the Customer Portal.

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raining Aids and Documents | Literature

These tools have everything you need to make the installation and maintenance of any Therma-Tru products straightforward and successful.

Installation and Training

Bilingual Installation Instructions MSDRIST65

Entry and Patio Doors (English and Spanish) Net Price Each*: No Charge

Bilingual Installation Instructions MSDRIST-VS

Entry and Patio Doors with Vented Sidelites (English and Spanish)

Net Price Each*: No Charge

Core Installation Training Folder MADCOREINSTALL

Folder includes everything you need to learn about proper exterior door installation, including step-by-step DVD.

Net Price Each*: \$8.00

To download installation instructions, please visit thermatru.com/customer-support/how-to-center/how-to-install-your-door.

Unit Dimension Tape Measures



Book Size: MADUDTPMSRBK16 U1 Revised Size: MADUDTPMSRU1R16 NEW Hybrid Size: MADUDTPMSRHY16

Take the guesswork out of measuring openings from 2'0" single doors to 9'0" triple doors – and everything between. This tape measure features unit dimension widths and heights to help simplify the door measuring process.

Net Price Each*: \$5.50

Custom Marketing Program

Create marketing pieces tailored to your business through our Custom Marketing Program. Brochures, yard signs, door hangers, direct mail postcards and mail stuffers are available to customize with your own message - helping you differentiate your business and reach potential customers in your market.

Templates



Custom Literature

Custom literature is an industry-proven tool that showcases your business and the Therma-Tru_® products you sell.

- Choose from a variety of customizable templates.
- Select products for your business.
- Create messaging designed to tell the story of your business.
- Accessorize the entry include the Fypon. door surround product template page.
- Show what a difference a stylish new Therma-Tru door makes and help bring out the best of the home's style with the Curb Appeal and Architectural Home Styles Guide template pages.

Feature Products By:





Yard Sign



Yard Signs, Door Hangers, Postcards & Mail Stuffers

Target customers with your message.

- Increase visibility and referrals with a customized yard sign for your job sites.
- Communicate your brand door-to-door with door hangers.
- Customize a direct mail program with postcards and mail stuffers.



\$18,750

That's how much you ca perceived value.

THERMA

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Let us show



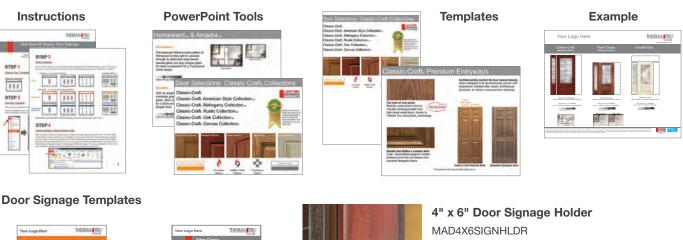
Mail Stuffer



Updated Sell Sheet & Door Signage Templates

S 333

Create professional PowerPoint sell sheets and display door signage supporting your business with your company information – it's quick and easy. Simply go to thermatru.com/builder to view:



Showcase your custom designed 4"w x 6"h display door signage with this sign holder. Add on one or both sides of the display door. Each sign

holder comes with two (2) strips of double-sided tape.

Net Price Each*: \$3.00



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Updated Technical Documents

Technical Manuals

These documents are also available for you to download at thermatru.com.

Door Styles Manual

Book: MAEDSTYLE18BOOK U1 Revised: MAEDSTYLE18U1REV Hybrid: MAEDSTYLE18U4 Net Price Each*: \$38.00

Architectural Details & Components

Book: MAEDCOMP18BOOK U1 Revised: MAEDCOMP18U1REV Hybrid: MAEDCOMP18U4 Net Price Each*: \$27.50

Site Manual MAED18SITE Net Price Each*: \$12.50

Shop Manual

Book: MAEDSHOP18BOOK U1 Revised: MAEDSHOP18U1REV Hybrid: MAEDSHOP18U4 Net Price Each*: \$32.50

Unit Rough Opening Sizing Booklet

Book: MAEDCOMPDD18BOOK U1 Revised: MAEDCOMPDD18U1REV Hybrid: MAEDCOMPDD18U4 Net Price Each*: \$1.50

Warranty Documents

Provide your customers with warranty documents that will help them appreciate how Therma-Tru will stand behind their purchase. These documents are available for you to download at thermatru.com or on our Digital Vault.

- Fiberglass & Steel Entry & Patio Door System Warranty
- Tru-Defense. Fiberglass Door Systems Rider
- Same-Day. Stain Warranty
- EnLiten Flush-Glazed Rider for Construction & Installation
- NEW EnLiten_™ Flush-Glazed Rider for Homeowners
- NEW PrismaGuard_™ Warranty



PERCENT OF PURCHASERS

only shopped at two store locations when they were finally ready to buy.**

What are you doing to be that customer's first or even second choice in their research?

**Traqline, 2015; n= 3,102

Company Store

To see all the Therma-Tru. branded wearables and leave-behinds, visit the company store at tiggear.com/thermatrugear. Large quantity quotes available upon request. Minimum order quantities may apply.

Watch for new offerings in the full company store at

tiggear.com/thermatrugear

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NEW Summit **Full Zip Fleece Vest** 100% polyester microfleece vest. Net Price Each*: \$28.60



Net Price Each*: \$57.50

SPECIAL ORDER **Pima Sport Shirt**

This shirt keeps you cool and comfortable with moisture-wicking PimaCool technology. Colors: Oatmeal Beige, White, Khaki, Navy Blue, Black. Also available in ladies coordinate.

Tablet Case

Net Price Each*: \$32.50

T-Shirt 100% cotton gray T-shirt. Net Price Each*: \$5.75

THERMA TRU

Polo Shirt

Classic black polo shirt with Therma-Tru logo embroidered on left chest. Also available in khaki and navy for special order. Net Price Each*: \$20.50

M



NEW Captain's Chair

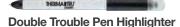
Folding chair with two mesh can holders in arm rests. Comes with a polyester drawstring carrying bag.

THERMANTS

Net Price Each*: \$21.50



Traditional red carpenter pencil. Net Price Each*: \$0.38



Twist-action ballpoint pen and highlighter with removable cap. Net Price Each*: \$0.75



NEW Drawstring Backpack

Drawstring bag with additional front pocket and mesh bottle holder.





Pro Locking Tape Measure 25' retractable metal tape (standard and metric) with lock button, wrist strap and metal belt clip.

Net Price Each*: \$5.00





THERMA TRU

11-1/2"h x 7-3/4"w x 3/4"d Sleeve with waffle-style interior.

stand bar and stylus port offers

stylish and functional protection.

Black Cap 100% flat cotton twill. Net Price Each*: \$5.00



THERMALTRU

Black 6-Pack Insulated Cooler Bag

Foam-insulated and water-resistant PEVA lining. Double zipper closure with Therma-Tru logo in white.

Net Price Each*: \$4.00



Stainless Steel Tumbler

Foam-insulated. double-wall tumbler with twist-on plastic lid. Net Price Each*: \$4.95



Questions? Contact: Jim Walrod | 419-930-2247 | jwalrod@theimagegroup.net

NEW ThermaTru.com

The new ThermaTru.com has a variety of updated, user-friendly features including an updated Design Your Door tool that guides homeowners through various door styles, finishes and other design options including glass and hardware. We have also added an Advanced Search tool, designed to help building professionals identify door options that fit a particular need.

Design Your Door

Make it easier to shop for entry doors. Homeowners can research and design a door with their own personal touch – all from the convenience of home – then email you for an estimate.

thermatru.com/explore-doors/design-your-door

Talk to your Therma-Tru. Sales Representative about how you can even add this configurator to your own website.

Dealer - thermatru.com/dealer

Builder/Remodeler - thermatru.com/builder

Contractor - thermatru.com/contractor

Architect - thermatru.com/architect

Inspiration Gallery

Homeowners and building professionals can upload photos to Instagram or Twitter using the hashtag #ThermaTru for a chance to be featured in our online inspiration gallery.

Therma-Tru's Digital Vault

Explore our Digital Vault to find advertising elements, promotional literature, images, logos and other branding assets. This is your source for the materials and tools you use most when promoting the Therma-Tru products you offer.

Create an account today at thermatru.widencollective.com/login.





PERCENT OF SHOPPERS

use a digital device throughout the shopping process.*

Digital plays a large role in research before the final purchase.

*Source: Therma-Tru Shopper Journey Study, 2016; n = 751





Updated Architectural Home Styles Guide

The power of curb appeal captures attention. And it starts with a stylish front entry door from Therma-Tru. Get inspired to choose entry doors by design with our interactive guide to popular home styles.

homestyles.thermatru.com

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NEW DoorWays™ App

The redesigned DoorWays App helps homeowners design and visualize the perfect entryway to fit their home and personal style.

Homeowners can:

- Use the camera to try out different door and glass combinations on their homes.
- Browse multiple door collections in stainable, wood-grained and paintable, smooth finishes.
- Find door styles to match the architecture of any home including Coastal, Colonial, Craftsman, European, Modern, Southwest, Traditional or Victorian.
- Save multiple door options with a summary of the product information automatically included for easy reference.
- Locate a dealer to help bring their perfect entryway to life.









Dealer Microsite Landing Pages

Increase your local online visibility with a Therma-Tru. dealer microsite landing page. This co-branded site connects our website with yours and can help more qualified leads find you online. Ask your Therma-Tru Sales Representative for details.

EasySpec™ Drawing Tools



thermatru.com/architect

Everything architects and dealers need to specify Therma-Tru doors in one place, including 2D CAD drawings available in multiple file types and product information with 3-part specification documents.

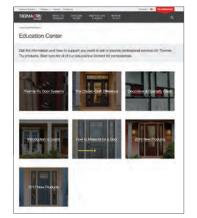
Unlock the Opportunities

Promotion runs January 8 through April 30, 2018. Learn about our new products and door system solutions, and enter for a chance to win prizes.



unlocktheopportunities.com

Education Center



thermatru.com/learning

Learn from the experts in fiberglass doors and test your door IQ on a variety of topics.



thermatru.com 1-800-THERMA-TRU (843-7628) 1750 Indian Wood Circle Maumee, OH 43537



Please visit our Digital Vault for a digital copy of this brochure. thermatru.widencollective.com/login



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