THERMA Tools for

2017 Product Merchandising Brochure







Showroom | Trade Shows | Visualization | Literature | Advertising

# See it. Feel it. Sell it.

Displays | Signage | Samples | Training | Wearables | Handouts







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Please visit www.thermatru.com/merchandising for a digital copy of this brochure.

**Distributors:** Please contact your dedicated Customer Account Representative to order the products shown in this brochure.

**Dealers:** If you are interested in the following support materials, please contact a Therma-Tru distributor in your area to place an order.

# The support you need for showroom success.

A solid partnership depends on support. Let us help you design your showroom and equip your staff to sell the value of Therma-Tru<sub>0</sub> doors.

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- Architectural Home Styles Guide
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Display Terms: Pricing on the display stands and door systems are subject to change without notice. Refer to your Customer Account Representative for lead times on displays. Freight is an additional cost and varies dependent on order and ship-to location. Displays must be shipped with full trucks direct to distributor. Entry door systems and display doors may **not** be purchased without display structures.

# Tools for showroom success: See it. Feel it. Sell it.

The showroom experience plays an important role in the purchase decision. The showroom is where your customers can see and feel the products you offer firsthand. And it's where they can talk to your knowledgeable sales staff.

In this brochure, you'll find the selling and training tools you need to help create a successful showroom experience.

Let your customers see how a stylish new Therma-Truentry door can add curb appeal to their home. And let them feel the exceptional quality in every detail.

Now is the time to think about the showroom experience you want to create. What tools do you need to help your customers experience the Therma-Tru difference?

Let your customers see and feel the difference.





### Lite Display Unit

This display is a great way to showcase the many elegant designs of Therma-Tru, glass, while demonstrating firsthand the level of privacy offered by these glass designs.



# Lite Display Unit Glass not included.

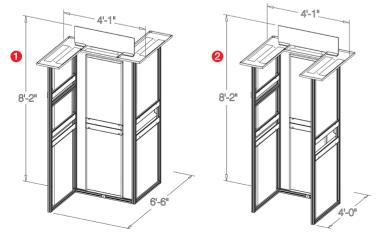
#### MADGLDU15

Flexible design holds seven (7) or more rectangular doorlites that can easily be changed. Display unit utilizes open space with options to configure in a Z- or U-shape to encourage shopper interaction. Header sign, graphic panel with messaging and Therma-Tru labels included.

- Each section is height- and width-adjustable to accommodate certain lite sizes.
- Choose from flexible options to fit the styles your market demands.
- 1 Z-Shaped: 4'1"w x 8'2"h x 6'6"d
- 2 U-Shaped: 4'1"w x 8'2"h x 4'0"d

### Net Price Each\*: \$2,290.00

Note: Not recommended for fan lite, camber top, oval or arch glass shapes.



\*Pricing subject to change without notice.

### 3 Classic-Craft Center Expansion

### MADGLDU16-CR

Uses adjustable hardware allowing Classic-Craft glass to be shown in the center rotating section of the unit. Includes Therma-Tru labels, as well as labels for every Classic-Craft glass design.

Net Price Each\*: \$310.00

### 4 Crossbar Separator for Smaller Lites

#### MADGLDU16-CBS

Allows for many glass height display options, so you can display the glass sizes your market demands.

Net Price Each\*: \$260.00

#### **Recommended Glass Lites**

Customize your display to show the glass designs and sizes your customers want. Choose our recommended selection below. Or work with your distributor to display the best glass lites to suit your market.



### Riserva... Wrought Iron

22"w x 36"h

Fiber-Classic<sub>®</sub>
Mahogany Collection<sub>™</sub>

Fiber-Classic

Oak Collection

Smooth-Star



### Sedona Black Nickel

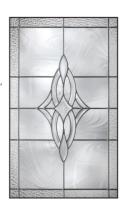
22"w x 36"h

Fiber-Classic<sub>®</sub>
Mahogany Collection<sub>™</sub>

Fiber-Classic

Oak Collection

Smooth-Star.



### Wellesley<sub>™</sub> Black Nickel

22"w x 36"h

Fiber-Classic<sub>®</sub>
Mahogany Collection<sub>™</sub>

Fiber-Classic.
Oak Collection...

Smooth-Star.



### Arborwatch. Black Nickel

25"w x 35"h

Classic-Craft

Mahogany Collection

Classic-Craft。
Rustic Collection

Classic-Craft<sub>®</sub>
Oak Collection<sub>™</sub>

Classic-Craft。 Canvas Collection。



### Homeward<sub>™</sub> Black Nickel

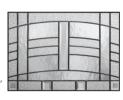
25"w x 35"h

Classic-Craft<sub>®</sub>
Mahogany Collection<sub>¬</sub>

Classic-Craft<sub>®</sub>
Rustic Collection<sub>™</sub>

Classic-Craft
Oak Collection

Classic-Craft。
Canvas Collection。



### Maple Park. Black Nickel

21"w x 15"h

Fiber-Classic<sub>®</sub>
Mahogany Collection<sub>™</sub>

Fiber-Classic<sub>®</sub>
Oak Collection<sub>™</sub>

Smooth-Star.



#### Axis<sub>™</sub> Black Nickel

21"w x 15"h

Fiber-Classic<sub>®</sub>
Mahogany Collection<sub>™</sub>

Fiber-Classic<sub>®</sub>
Oak Collection<sub>™</sub>

Smooth-Star.

Pulse<sub>®</sub>

Description	Part Number	Net Price Each*
Glass Lite Package:  22"w x 36"h Riserva glass – Wrought Iron 25"w x 35"h Arborwatch glass – Black Nickel 25"w x 35"h Homeward glass – Black Nickel 22"w x 36"h Sedona glass – Black Nickel 22"w x 36"h Wellesley glass – Black Nickel 21"w x 15"h Maple Park glass – Black Nickel 21"w x 15"h Axis glass – Black Nickel	MADGLDGS17	\$900.00

Use Part #MADGLDGS17 to order all seven (7) glass lites shown above for placement in the Lite Display Unit on page 4. Includes labels for each glass design shown.



# **NEW** Lite Display Unit Glass Labels

MADGLDLBL17

Includes a label for every Therma-Tru<sub>\*</sub> glass family. Show a label for each glass design you choose to display on one side of the unit. And show the Therma-Tru labels included with the unit on the other side.

Net Price Each\*: \$85.00

### Triangular Glass Display



#### **Triangular Glass Display**

47-1/2"w x 7'10"h x 46-3/4"d

You can buy the complete three-sided display and customize it to fit your needs. Choose just a portion of it to mount on a pullout door display or swing door unit. Or buy with an attachment kit that lets you incorporate sidelites from your own inventory.

#### Option 1

MADGLFRAMESIDELITES15 Complete three-sided display (finished).

Net Price Each\*: \$2,800.00

#### Option 2

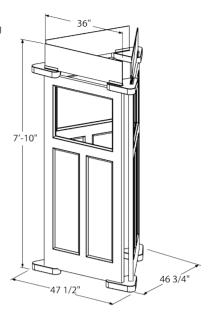
MADGLFRAMECRAFT15 Single side for mounting on pullout door display or swing unit door (glass only).

Net Price Each\*: \$1,000.00

#### Option 3

MASIDELITEATTACH13
Attachment kit for sidelites.

Net Price Each\*: \$85.00



## **NEW** Showroom TV with Glass Images







### 42" TV with USB Flash Drive

MAD42TVUSB13

Package includes 42" TV with wall mount and USB flash drive featuring vertical and horizontal images of Therma-Tru<sub>0</sub> glass families and messaging on continuous loop.

Net Price Each\*: \$595.00

### **USB Flash Drive Only**

MADUSB15

USB flash drive featuring vertical and horizontal images of Therma-Tru glass families and messaging on continuous loop.

Net Price Each\*: \$15.00

<sup>\*</sup>Pricing subject to change without notice.

<sup>\*\*</sup>Data charges may apply. The customer is responsible for any charges on their data plan.

# Interactive Glass Display



MADINTERGLASSDISPLAY15

4'0"w x 8'3"h x 2'8"d

- 50" commercial grade LED television.
- Finished Classic-Craft₀ Mahogany Collection™ door.
- Pre-programmed tablet to view glass designs, caming options, privacy ratings, glass shapes and available door collections.
- Current glass can be shown and preferred glass designs can be shared via email (when connected to Wi-Fi).\*\*
- Wall-mount hardware or choose optional free-standing kit of display feet and back panel (see right).
- Header and side panel graphics included.

Net Price Each\*: \$2,725.00



### Free-Standing Kit

MADINTERGLASSFREESTAND

4'0"w x 8'3"h x 2'8"d

An optional kit to turn your new interactive glass display into a free-standing showstopper on the showroom floor. Includes a black back panel applied by brackets to hide any cords and a set of durable display feet.

Net Price Each\*: \$285.00

### Door System Unit

These beautiful, fully functional door displays allow customers to experience Therma-True doors in their best light and visualize how they will look on their home. With several door systems to choose from, you can display the styles that fit your showroom and market needs.





### **Graphic Panels (included)**

- Therma-Tru
- Componenets

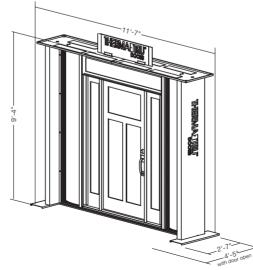
### Doors not included.

### MADGDSU15

11'7"w x 9'4"h x 4'5"d

- Fully operational display gives shoppers the most realistic Therma-Tru door experience.
- Adjusts from 44-1/2" to 68-1/2" to show multiple door configurations.
- Includes space to show a transom or the façade filler graphic of your choice.
- Features rotating graphic panels with messaging on one side and the exterior façade option of your choice on the other.

Net Price Each\*: \$3,000.00





**Facade Panels** (Unit includes 2 panels of one texture choice, may order additional panels.)

- Brick
- Stone
- Siding
- Stucco

Description	Part Number
Brick Façade: Two (2) panels.	MADGBRIG15
Stone Façade: Two (2) panels.	MADGSTOG15
Siding Façade: Two (2) panels.	MADGSIDG15
Stucco Façade: Two (2) panels.	MADGSTUG15

Note: Façades are no cost items and come with one (1) Therma-Tru graphic panel and one (1) components graphic panel. \*Pricing subject to change without notice

#### **Entry Door System Options**

The unit allows you to choose your style and configuration, but here are some recommendations to spruce up your showroom.



### Classic-Craft. Mahogany

Longford – Black Nickel
Heirloom Wide Handleset –
Black Nickel
Walnut Stain
MADGCCM203-0214ELIPTR-16
Net Price Each\*: \$3,250.00



#### Classic-Craft<sub>®</sub> Canvas

Millennium Narrow Handleset – Brushed Nickel

Paint – SW 2848 Roycroft Pewter MADGCCV200-0214TR-16 Net Price Each\*: \$2,600.00



#### Classic-Craft, Rustic

Borrassa – Wrought Iron Sidelite – Hammered Glass Heirloom Narrow Handleset – Black Nickel Walnut Stain

MADGCCR1511-0114-16 Net Price Each\*: \$2,500.00



### Pulse. Línea

Mahogany-Grained Fiberglass Avonlea – Black Nickel Venture Narrow Handleset – Oil-Rubbed Bronze Walnut Stain; Frame Paint – SW 6991 Black Magic MADFCM1LAV-DOUBLE-16 Net Price Each\*: \$2,500.00



### Fiber-Classic. Oak

Riserva – Wrought Iron Venture Wide Handleset – Black Nickel Cherry Stain

MADGFC574-0214-16

Net Price Each\*: \$2.800.00



### Smooth-Star.

Rainglass Privacy & Textured Glass with SDLs

Millennium Narrow Handleset – Brushed Nickel

Paint – SW 0047 Studio Blue Green

MADGS4813XR-SDLF1-0214-16

Net Price Each\*: \$2,800.00

### **Options to Update Existing Units**

Choose from the following options to update your existing Door System Unit. Replacement Façade Panels also available upon request (see page 8 for options).

#### Adjustable Jig

MADGDSU16-AJ

Display a variety of sizes and configurations that suit your market demand including adding sidelites or transoms.

#### **Adjustable Width Options**

Net Price Each\*: \$350.00



Receive a rebate of \$200 when you follow the package instructions provided with the Adjustable Jig and contact Customer Service at orders@thermatru. com with the pertinent order information.

#### **Rectangular Transom Filler**

When choosing not to use a transom, select a façade filler to complete your unit.

Net Price Each\*: \$110.00



Description	Part Number
Brick Façade	MADGBRIG15-NTFF
Stone Façade	MADGSTOG15-NTFF
Siding Façade	MADGSIDG15-NTFF
Stucco Façade	MADGSTUG15-NTFF

### **Elliptical Transom Fillers**

When showing an elliptical transom, use the filler of your choice to complete the unit with just the right finishing touch.

Net Price Each\*: \$250.00



Description	Part Number
Brick Façade	MADGBRIG15-TFF
Stone Façade	MADGSTOG15-TFF
Siding Façade	MADGSIDG15-TFF
Stucco Façade	MADGSTUG15-TFF

### Expandable Pullout Door Display Unit

Showcase the beauty of Therma-Tru<sub>0</sub> doors with a compact pullout door display that can be easily customized to fit your needs. Standard unit holds four (4) display doors and can be expanded to hold up to ten (10) display doors that pull out approximately 33" for easy viewing.

#### Configure it to fit your space.

- Against a Wall Place the unit against a wall to create a gallery of display doors.
- Free-Standing Set up your unit as a free-standing display and make it the center of attention.
- Side-by-Side / Back-to-Back Place two units side by side or back to back to create an impressive exhibit of display doors.
- Recessed Save even more floor space by building the display into a wall for a customized look in your showroom.

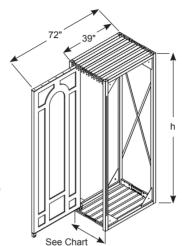


8'0" Pullout Door Display Unit Doors and signage not included.

#### MAD8TALLPULL15

Standard unit holds four (4) 8'0" display doors and can expand to hold up to ten (10) 8'0" display doors. Unit can also accomodate 6'8" doors by ordering a spacer frame (not included).

Net Price Each\*: \$1,115.00



# of Doors	Unit Width
4	20"
5	24"
6	28"
8	36"
9	40"
10	44"

6'8" Unit: 7'4"h 8'0" Unit: 8'6-1/2"h

	Lead of Control of Con	
HAN THE PARTY OF T		6'8" Pullout Door Display Unit Doors and signage
H N S P-F-FME		not included.  MAD68TALLPULL15

Standard unit holds four (4) 6'8" display doors and can expand to hold up to ten (10) 6'8" display doors.

Net Price Each\*: \$1,115.00

### **Optional Add-On Items:**

### **Door Mounting Hardware Kit**

MAD1DOORADDERPULL15

Allows one (1) additional 8'0" or 6'8" door to be installed in pullout door display.

Net Price Each\*: \$130.00

#### 1 Spacer Frame System

MADSPACERPULL15

For 6'8" door to fit 8'0" door display unit.

Net Price Each\*: \$100.00

#### Side & Back Panels

Black panel (laminated particle board) to fit flush within metal frame, secured with provided hardware in pre-drilled display structure.

### 2 Side Panel (1 panel)

- 8'0" Door Display Unit: MAD8TALLSIDEPULL15
- 6'8" Door Display Unit: MAD68TALLSIDEPULL15

Back Panel (fits 10 door units only)

- 8'0" Door Display Unit: MAD8TALLBACKPULL15
- 6'8" Door Display Unit: MAD68TALLBACKPULL15

Net Price Each\*: \$95.00

Select the pieces and parts you need to make it your own. For ordering information, or to obtain the display configurator tool with optional door pull hardware information, contact your Customer Account Representative.

<sup>\*</sup>Pricing subject to change without notice.

### **NEW** Pivot Wing Display Unit

#### Doors not included.

MADPWD17

90"w x 86-1/2" to 102-1/2"h x 14-1/2"d

Let customers easily browse your selection of Therma-Trusdisplay doors while saving floor space in the showroom. The Pivot Wing Display Unit fits flush against the wall, offering a great way to organize more display doors. The doors fan open for customers to view all the options.

- Adjusts to show 6'8", 7'0" or 8'0" display doors.
- Display unit mounts to wall with supplied hardware.
- Door bumper guard mounts to top of display doors.
- Notched to clear standard baseboards.







### Swing Door Unit

Showcase the beauty of Therma-Tru doors with a fully functioning swing display that can easily be customized to meet the demands of your market. Standard unit holds four (4) display doors and can be expanded to hold eight (8). Holds 6'8" and 8'0" doors.

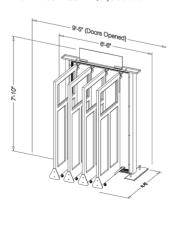
### Swing Door Unit Doors not included.

MADGSWU15

6'6"w x 7'10"h x 4'6"d

Each door can swing up to 160 degrees for a wide viewing angle.

Net Price Each\*: \$2,000.00



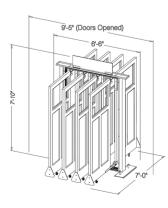
### **Expansion Kit Doors not included.**

MADGHKSU10

6'6"w x 7'10"h x 7'0"d

Optional hardware kit allows the unit to hold up to eight (8) display doors (4 on each side or 8 on one side).

Net Price Each\*: \$300.00



# Single Operating Door Display

#### Doors not included.

MADSNGOPDR15

4'0"w x 8'3"h x 2'8"d

Order the display structure and dress it up with your offering. Use this display unit to showcase a Therma-Tru $_{\!\scriptscriptstyle 0}$  door with your finish, trim and hardware options. Removable caster wheels can be screwed into the base to help transport the display to shows and events.

#### Includes:

- Display fixture.
- Header sign.
- Side graphic panel.
- Levelers.
- Caster wheels.

Note: Fits doors that are 3'0"w x 6'8"h or smaller.

Net Price Each\*: \$750.00





## Display Door Stands

### **Revolver Slab Display**

This set includes:

- 1 One (1) header sign.
- 2 Two (2) revolver face plate graphics.
- 3 One (1) revolver stand.

MADRS95 - 6'8" door

Net Price Each\*: \$40.00

MADRS897 - 8'0" door

Net Price Each\*: \$50.00



### **NEW Display Feet (Set of 2)**

3-1/2"w x 4-1/2"h x 18"d

Maximize your space with this streamlined solution to display free-standing Therma-Tru doors in the showroom or at trade shows.



Net Price Each\*: \$70.00



Net Price Each\*: \$35.00

### Three-Sided Display Stand

#### Doors not included.

MADDRSTAND

47-1/2"w x 7'10"h x 46-3/4"d

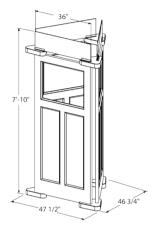
Let customers see and experience your Therma-Tru. door offering up close, with a door stand that conveniently

displays multiple entry doors.

Showcase either three (3) 6'8"h or 8'0"h display doors using three (3) corner connectors that attach to top and bottom of doors.

Three (3) header signs included, (see right for options).

Net Price Each\*: \$35.00



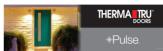


### Header Signs











36"w x 10"h

Share the Therma-Tru story and sell more products. Add these header

THERMA

signs to your display doors and throughout your showroom.

Classic-Craft<sub>®</sub> Premium Entryways - MADHEADCC16

Fiber-Classic Collections - MADHEADFC16

Smooth-Star. - MADHEADSS16

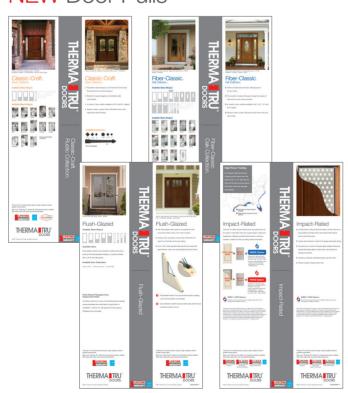
Pulse<sub>o</sub> - MADHEADPLS16

Therma-Tru<sub>o</sub> Brand (Black) - MADGHDR10 NEW Therma-Tru<sub>0</sub> Brand (Gray) - MADGHDR17

Net Price Each\*: \$18.00

Header Sign Clips (sold separately) - MADGATTACHMENT Net Price (Set of 2): \$1.69

### **NEW Door Pulls**



All display doors ship with a plexicover and appropriate door pull graphic. Please reference the list below to order replacements.

#### Ask about custom imprint options when you order.

Classic-Craft<sub>®</sub> American Style Collection<sub>™</sub> - MADCCADP17

Classic-Craft<sub>®</sub> Mahogany Collection<sub>™</sub> - MADCCMDP17

Classic-Craft<sub>®</sub> Rustic Collection<sub>™</sub> - MADCCRDP17

Classic-Craft<sub>®</sub> Oak Collection<sub>™</sub> - MADCCODP17

Classic-Craft, Canvas Collection, - MADCCVDP17

Fiber-Classic. Mahogany Collection. - MADFCMDP17

Fiber-Classic<sub>®</sub> Oak Collection<sub>™</sub> - MADFCODP17

Smooth-Star. - MADSSDP17

Profiles<sub>™</sub> - MADPSHDDP17

Pulse<sub>o</sub> - MADPLSDP17

Internal Blinds - MADIBDP17

Flush-Glazed - MADFGDP17

Impact - MADIMPDP17

Net Price Each\*: \$1.25

Graphic Plexicover (screws not included) - MAPLEXU

9-1/4"w x 17"h

Net Price Each\*: \$5.00

<sup>\*</sup>Pricing subject to change without notice.

### Display Labels for Doors









5"w x 3"h

Sets of three (3) low-tack adhesive labels call out features and benefits of display doors. Use one (1) set per door and stagger placement for the best look.

Classic-Craft, Labels (3-pack) -MADCCSTICKPK15

Systems Labels (3-pack) -MADCOMPSTICKPK15

Decorative Glass Labels (3-pack) -MADGLSSTICKPK15

Fiber-Classic. & Smooth-Star. Labels (3-pack) - MADFCSSSTICKPK15

Pulse<sub>®</sub> Labels (3-pack) - MADPLSSTICKPK15

Net Price Each\*: \$4.00

THERMA TRU

Display labels for doors and clings for glass shown on example display (not included).

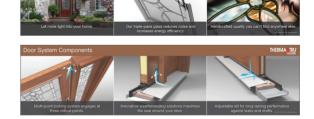
# Display Clings for Glass

A set of three (3) clings designed to stick to glass lites call out the features and benefits of display doors, glass or components. Place one (1) per door at the bottom of a 1/2-lite to achieve the best look.

Net Price Each\*: \$10.00



Classic-Craft. Messaging Clings (3-pack) -MADCCCLING15 24"w x 6"h





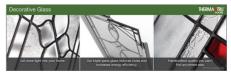
Fiber-Classic. Messaging Clings (3-pack) -MADFCCLING15 20"w x 6"h





Smooth-Star. Messaging Clings (3-pack) -MADSSCLING15 20"w x 6"h





### Consumers Digest Materials

Promote the fact that *Consumers Digest* has designated the Therma-Tru<sub>0</sub> Classic-Craft<sub>0</sub> and Fiber-Classic<sub>0</sub> lines of entry doors as Best Buy selections.

Visit www.classiccraftconsumersdigest.com to order Therma-Tru *Consumers Digest* promotional materials for your showroom free of charge.

#### Available:

- Label
- Flyer
- Guidelines



# Therma-Tru<sub>®</sub> Display Labels



**Lifetime Limited Warranty Label** 

MAWLBL14

3"w x 3"h

Removable display label.

Net Price Each\*: \$0.45 - 5 STD. PK. QTY.



**NEW** DoorWays<sub>m</sub> App Label

MADWYAPLBL15

3-34"w x 3-34"h

Removable display label.

Net Price Each\*: \$0.40



#### **ENERGY STAR® Label**

MADENERGYSTAR

3-1/2"w x 1"h

Removable display label.

Net Price Each\*: \$0.35 10 STD. PK. QTY.



### Wall Selection Center

#### MADWALLSLCNTR15

3'4"w x 7'3-1/2"h

Convenient wall-mounted unit saves space, featuring interchangeable panels with helpful details about doors, glass and components to aid your customers in the selection process.

Net Price Each\*: \$875.00

NOW: \$475.00 While Supplies Last!

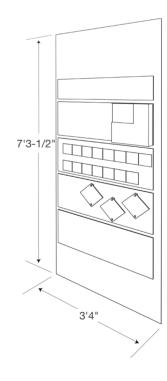
#### **Unfinished Wall Selection Center**

MADWALLSLCNTR15UF

Same as above, but with unfinished stain chips.

Net Price Each\*: \$825.00

NOW: \$400.00 While Supplies Last!



### **NEW Vinyl Banners**



### Therma-Tru. 13 oz. Vinyl Banner

MALTTB

6'0"w x 3'0"h

Banner with six (6) grommets for indoor / outdoor use.

Net Price Each\*: \$50.00



### Therma-Tru. 13 oz. Vinyl Banner (Customizable)

MALTTCB

6'0"w x 3'0"h

Banner with six (6) grommets for indoor / outdoor use. Space provided for your four-color company logo and / or copy.

Net Price Each\*: \$50.00

# Showroom Window Cling



Authorized Therma-Tru<sub>0</sub> Dealer Window Cling – Double-Sided

MAFTTADD

24"w x 10"h

Net Price Each\*: No Charge

### **Posters**

Take advantage of wall space to showcase the beauty of Therma-Tru products in your showroom. These vibrant images are printed on a durable styrene material that's sturdy enough to hang without a frame.

24"w x 36"h

	Description	Part Number	Net Price Each*
Α	Decorative Glass Collection	MADPOSTDG16	\$20.00
В	Classic-Craft <sub>o</sub> Premium Entryways	MADPOSTCC16	\$20.00
С	Fiber-Classic Collections	MADPOSTFC16	\$20.00
D	NEW Smooth-Star。	MADPOSTSS17	\$20.00
Е	NEW Pulse。	MADPOSTPLS17	\$20.00
F	Door System Components	MADPOSTSYST15	\$20.00
G	NEW Impact	MADPOSTIMPACT17	\$20.00
Н	NEW A Complete Door System	MADPOSTETWT17	\$20.00
I	NEW Door Construction	MADPOSTDC17	\$20.00

<sup>\*</sup>Pricing subject to change without notice.

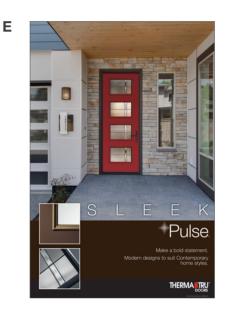


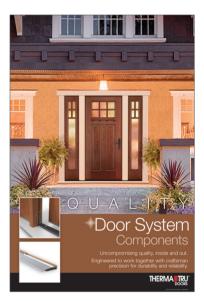
Α

















### **Door Cutaways**

Door cutaways offer a great way to highlight specific high-quality construction attributes of Therma-Tru<sub>0</sub> doors, such as the sturdy lock stile and seamless flush-glazed look.



Impact Glass / Lip-Lite Frame Sample

MADIG07 6"w x 8"h

Net Price Each\*: \$65.00



Smooth-Star. Solid-Panel Impact Door Sample

MADOG07

6"w x 6"h

Net Price Each\*: \$40.00



Classic-Craft. Mahogany Door Section with Lock Stile

MASDSMH08

12"w x 12"h

Door section with both sides stained Mahogany.

Net Price Each\*: \$25.00



NEW Double-Sided Flush-Glazed Door Section with Clear Glass

MADFCOSSFGCL16-SDL

14"w x 14"h

Door section with Fiber-Classic Oak stained Natural Oak one side and Smooth-Star unfinished on the other side.

Net Price Each\*: \$125.00



NEW Double-Sided Flush-Glazed Door Section with Privacy & Textured Glass

MADFCOSSFGXN16

14"w x 14"h

Door section with Fiber-Classic Oak stained Natural Oak one side and Smooth-Star unfinished on the other side.

Net Price Each\*: \$118.00

### Countertop Displays



Smooth-Star. Countertop Case not included.

MADA200S07

13"w x 13-1/2"h

One side painted White and one side unfinished.

Net Price Each\*: \$95.00



Classic-Craft. Mahogany Countertop Case not included.

MAD0103CM07

13"w x 13-1/2"h

One side painted Tan and one side stained Cherry.

Net Price Each\*: \$150.00



Classic-Craft Mahogany & Smooth-Star Countertop Case

MACTRSTB12

17"w x 15"h x 8"d

Messenger-style bag with shoulder strap and handle for ease of transporting samples.

Carrying case only.

Net Price Each\*: \$40.00

<sup>\*</sup>Pricing subject to change without notice.

### Countertop Displays Continued



 $\textbf{Classic-Craft}_{\text{\tiny{o}}} \text{ / Fiber-Classic}_{\text{\tiny{o}}} \textbf{Side-by-Side Display}$ 

MADCCFC15

Shows the look and feel, and construction, of Classic-Craft and Fiber-Classic with Mahogany door sections side by side. Can be disconnected quickly to show each door's features independently from the other. Also includes recommended hinges for easy demonstration.

Net Price Each\*: \$325.00

Unfinished Classic-Craft, / Fiber-Classic, Side-by-Side Display

MADCCFC15UF

Includes all pieces and parts to assemble the side-by-side display with unfinished Classic-Craft and Fiber-Classic Mahogany door sections that are ready for you to stain.

Net Price Each\*: \$300.00

Optional cover available. Contact your Customer Account Representative for order details.

### Display Carrying Case MADCCFC15CASE Carrying case only.

Net Price Each\*: \$72.50

# Fiberglass Skin Sheets



### Fiberglass Skin Sheets

Unstained skin sheets can be separated to create individual 4"w x 4"h fiberglass skin samples.

Standard package includes 14 sheets that can be cut to make 224, 4"w x 4"h fiberglass skin samples.

Net Price Each\*: \$110.00 per box of 14 sheets

Description	Part Number	
Classic-Craft <sub>®</sub> American Style	MASPSCCAUF-224	
Classic-Craft <sub>®</sub> Mahogany	MASPSCCMUF-224	
Classic-Craft <sub>®</sub> Rustic	MASPSCCRUF-224	
Classic-Craft <sub>o</sub> Oak	MASPSCCOUF-224	
Classic-Craft. Canvas	MASPSCCVUF-224	
Fiber-Classic. Mahogany	MASPSFCMUF-224	
Fiber-Classic. Oak	MASPSFCOUF-224	
Smooth-Star <sub>o</sub>	MASPSSSUF-224	

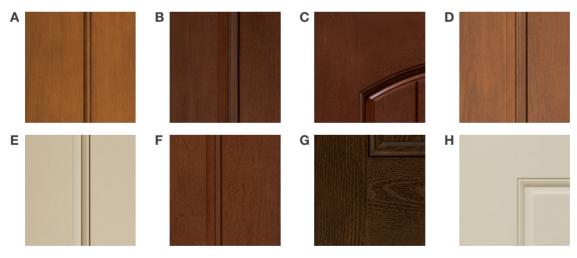
# **NEW** Quarter Doors



	Description (40"w x 17"h)	Stain / Paint	Part Number	Net Price Each*
Α	Classic-Craft <sub>o</sub> American Style	Natural Oak	MAQDCCA17	\$125.00
В	Classic-Craft <sub>o</sub> Mahogany	Walnut	MAQDCCM17	\$125.00
С	Classic-Craft <sub>®</sub> Rustic	Cherry	MAQDCCR17	\$125.00
D	Classic-Craft <sub>o</sub> Oak	Natural Oak	MAQDCCO17	\$125.00
Е	Classic-Craft <sub>o</sub> Canvas	SW 6106 Kilim Beige	MAQDCCV17	\$125.00
F	Fiber-Classic <sub>®</sub> Mahogany	Cherry	MAQDFCM17	\$90.00
G	Fiber-Classic <sub>®</sub> Oak	English Walnut	MAQDFCO17	\$90.00
Н	Smooth-Star.	SW 7042 Shoji White	MAQDSS17	\$80.00

Note: Also available upon request as unfinished product.

# **NEW** Door Skin Samples



	Description (12"w x 12"h)	Stain / Paint	Part Number	Net Price Each*
Α	Classic-Craft <sub>a</sub> American Style	Natural Oak	MASDSOCCA17	\$18.50
В	Classic-Craft <sub>o</sub> Mahogany	Walnut	MADSOCCM17	\$18.50
С	Classic-Craft Rustic	Cherry	MASDOCCR17	\$18.50
D	Classic-Craft <sub>o</sub> Oak	Natural Oak	MASDOCCO17	\$18.50
Е	Classic-Craft Canvas	SW 6106 Kilim Beige	MASDSOCCV17	\$18.50
F	Fiber-Classic <sub>o</sub> Mahogany	Cherry	MASDSOFCM17	\$16.50
G	Fiber-Classic <sub>®</sub> Oak	English Walnut	MASDSOFCO17	\$16.50
Н	Smooth-Star <sub>o</sub>	SW 7042 Shoji White	MASDSOSS17	\$16.00

Note: Also available upon request as unfinished product.

unfinished 12"w x 12"h

Net Price Each\*: \$170.00

door samples.



- Finished 12"w x 12"h Classic-Craft₀ Mahogany door section.
- Finished 12"w x 12"h door skin samples in Classic-Craft American Style, Classic-Craft Rustic, Classic-Craft Oak, Fiber-Classic Mahogany, Fiber-Classic Oak and Smooth Star.
- Extra compartment for other sales tools.

Net Price Each\*: \$195.00



### MASGC17

8"w x 9-1/4"h

Case has all field glass samples in 3"w x 3"h size.

Net Price Each\*: \$190.00



### Component Samples





#### Grilles Between Glass (GBGs) Sample Chain

MADGBGS14

Represent the grille options in coordination with pre-finished color options and door availability.

Net Price Each\*: \$20.00

# Simulated Divided Lites (SDLs) Sample Chain

MADSDLS14

Represent the divided lite options in coordination with Same-Day, Stain color options and door availability.

Net Price Each\*: \$20.00



MADTDB11

24"w x 21"h

Handheld board includes actual components:

- Inswing composite sill.
- Dual-bulb / dual-fin bottom sweep.
- Rain deflector.
- Medium-and long-reach side weatherstrip.
- Outswing composite sill.
- Classic-Craft, lock and hinge side corner seal pads.
- Fiber-Classic₀ / Smooth-Star₀ corner seal pads.
- Rain guard.
- Handleset.

Net Price Each\*: \$205.00



### **Hinge Board**

MADHSB08

11-3/4"w x 23-3/4"h

Handheld board that includes nine (9) mounted half hinges to represent hardware finish options:

- Polished chrome.
- Stainless steel.
- Brushed nickel.
- Zinc dichromate.
- Antique nickel.
- Bright brass.
- Oil-rubbed bronze.
- Antique brass.
- Black nickel.

Net Price Each\*: \$70.00



# Security Strike Plate Comparison Sample

MADSSPC10

7"w x 4"h clear acrylic.

Net Price Each\*: \$30.00

### Stain Samples



#### Classic-Craft<sub>®</sub> Fan Deck

MADCCFAN14

Classic-Craft printed fan deck to compare different Same-Day<sub>®</sub> Stain colors for the chosen grain.

Net Price Each\*: \$30.00



### Fiber-Classic. Mahogany Stain Chart

MASFCM707

10-1/2"w x 24-1/2"h

Chart featuring medium shades of all seven (7) Same-Day Stain colors.

Net Price Each\*: \$35.00

### Fiber-Classic. Oak Stain Chart

MASFC707

10-1/2"w x 24-1/2"h

Chart featuring medium shades of all seven (7) Same-Day Stain colors.

Net Price Each\*: \$35.00









#### Classic-Craft, Stain Hand Sample Boards

18-1/2"w x 17"h

Boards for each of the four (4) wood-grained Classic-Craft collections feature product details and medium shades of Same-Day Stain in all seven (7) colors on 4" x 4" fiberglass chips. Protective cover included. Also available unstained.

### **Finished**

Classic-Craft<sub>®</sub> American Style - MASCCA15

Classic-Craft<sub>®</sub> Rustic - MASCCR15

Classic-Craft<sub>®</sub> Mahogany – MASCCM15

Classic-Craft<sub>®</sub> Oak - MASCCO15

Net Price Each\*: \$70.00

#### **Unfinished Kits**

Each kit contains 30 boards, 14 unfinished skin sheets and adhesive.

Classic-Craft. American Style Kit - MASCCA15UF

Classic-Craft<sub>®</sub> Rustic Kit - MASCCR15UF

Classic-Craft<sub>®</sub> Mahogany Kit – MASCCM15UF

Classic-Craft<sub>®</sub> Oak Kit - MASCCCO15UF

Net Price Each\*: \$1,550.00

### Literature

In our literature, you can find all the details, features and benefits for all door, sidelite and transom options and accessories. And your customers can find inspiration to enhance their homes with Therma-Tru.

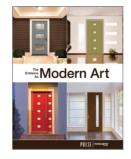


### 2017 Full-Line Catalog – The Building Professionals' Entry & Patio Door Directory

#### **NEW MAFL2017**

Created specifically for trade professionals, this directory serves as a complete and easy-to-use guide with all the information needed to help specify and sell Therma-Tru, products.

Net Price Each\*: \$1.45 20 STD, PK, QTY.



#### Pulse. Brochure

#### **NEW** MAFPULSEB17

Designed to inspire trade professionals to make a bold statement with a contemporary studio of door styles and glass designs that transform the entrance into modern art.

Net Price Each\*: \$0.30 50 STD. PK. QTY.



# Classic-Craft Premium Entryways Brochure

#### MAFCCB16

Let your customers experience the difference of a Classic-Craft entryway with its inspired blend of precision engineering and architectural character

Net Price Each\*: \$0.40 50 STD. PK. QTY.



# Therma-Tru. Door Systems Brochure

#### MAFWTT09

Explains the reasons why customers should choose Therma-Tru.

Net Price Each\*: \$0.50 50 STD. PK. QTY.



## Decorative & Specialty Glass Collection Brochure

### **NEW** MAFGLASS17

Show your customers how Therma-Tru glass makes entryways come to life with beauty and craftsmanship you can't find anywhere else.

Net Price Each\*: \$0.80 50 STD. PK. QTY.



### **New Product Flyers (Set of 3)**

#### **NEW** MAFTF17

Explains the features and benefits of Therma-Tru's new-for-2017 products: Smooth-Star. Shaker-Style Doors & Sidelites, Flat 3-½" Wide Simulated Divided Lites and 47" Internal Blinds.

Net Price Each\*: \$1.25 1 STD. PK. QTY.



# Door System Components Brochure

### MAFCOMP15

Inspire confidence in a Therma-Tru door system made with genuine Therma-Tru components, engineered to work together and backed by our warranty.

Net Price Each\*: \$0.50 50 STD. PK. QTY.



# Fiberglass & Wood Door Comparison Brochure

#### **NEW MAFCOMPARISON17**

Educate your customers on the similarities and differences of fiberglass and wood – and offer them the best of both worlds with our Classic-Craft premium entryways.

Net Price Each\*: \$0.40 50 STD. PK. QTY.



### Experience the Difference – Sales Pitchbook

MASPP15

Empower your sales team to close more effectively by knowledgeably discussing the benefits of Therma-Trupremium products. Spiral bound and fits in a pocket.

Net Price Each\*: \$3.70 1 STD. PK. QTY.



### NEW Flush-Glazed Doors Brochure

MAFFGB17

Show the advantages of Therma-Tru's flush-glazed doors to create a clean look with a wider daylight opening.

Net Price Each\*: \$0.35 50 STD. PK. QTY



#### Therma-Tru<sub>®</sub> Folder

MAFF10

A great way to bundle Therma-Tru literature. It even has a place for your business card!

Net Price Each\*: \$0.70 1 STD. PK. QTY.



### **Curb Appeal Brochure**

MAFCAB16

Get inspired and find out how a new Therma-Tru entry door can increase the perceived home value.

Net Price Each\*: \$0.20



### **NEW** Architectural Home Styles Guide

MAFAHSG17

Get inspired to choose Therma-Tru entry doors by design with our guide to popular home styles.

Net Price Each\*: \$0.55 50 STD. PK. QTY



### Tru-Defense. Warranty Rider (in Poly Bag)

MAFTDR14

Outlines complete benefits, as well as details and steps necessary to qualify customers for the Tru-Defense, Warranty Rider.

Net Price Each\*: \$0.45 1 STD. PK. QTY.



## Same-Day. Stain Finishing Instructions

MAFSI13

Net Price Each\*: \$0.25 50 STD. PK. QTY.



#### NEW 3'6" Entry Door Solutions Brochure

MAFTSEDS17

Give an overview of Therma-Tru's 3'6" wide entry door options perfect for homes with grand entrances.

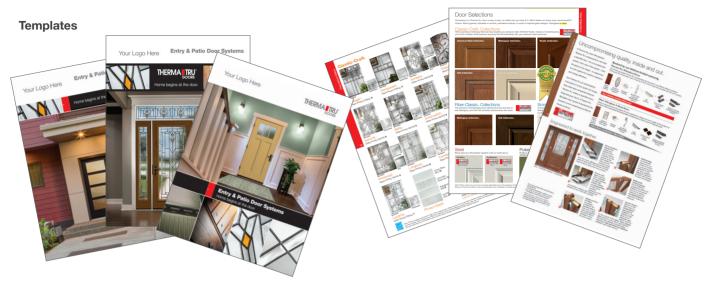
Net Price Each\*: \$0.25 50 STD. PK. QTY.

### Model Home Program

View and download Therma-Tru Model Home Program information and claim form on the Customer Portal.

### **Custom Marketing Program**

Create marketing pieces tailored to your business through our Custom Marketing Program. Brochures, yard signs, door hangers, direct mail postcards and mail stuffers are available to customize with your own message – helping you differentiate your business and reach potential customers in your market.



#### **Custom Literature**

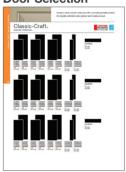
Custom literature is an industry-proven tool that showcases your business and the Therma-Tru<sub>0</sub> products you sell.

- Choose from a variety of customizable templates.
- Select products for your business.
- Create messaging designed to tell the story of your business.
- Accessorize the entry include the Fypon<sup>®</sup> door surround product template page.
- Show what a difference a stylish new Therma-Tru door makes and help bring out the best of the home's style with the Curb Appeal and Architectural Home Styles Guide template pages.

### **Feature Products By:**

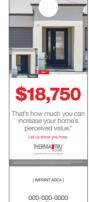


### **Door Selection**



### Yard Sign





#### **Postcard**



### Yard Signs, Door Hangers, Postcards & Mail Stuffers

Target customers with your message.

- Increase visability and referrals with a customized yard sign for your job sites.
- Communicate your brand door-to-door with door hangers.
- Customize a direct mail program with postcards and mail stuffers.

### \*Pricing subject to change without notice.

#### **Mail Stuffer**



### Installation Instructions

Easy-to-follow, step-by-step instructions are available to make the installation of any Therma-True door straightforward and successful.



#### **Bilingual Installation Instructions**

MSDRIST65

Entry and Patio Doors (English and Spanish)

Net Price Each\*: No Charge 1,000 STD. PK. QTY.



#### **Bilingual Installation Instructions**

MSDRIST-VS

Entry and Patio Doors with Vented Sidelites (English and Spanish)

Net Price Each\*: No Charge 250 STD. PK. QTY.

To download installation instructions, please visit www.thermatru.com/customer-support/installation-instructions.

### Training Aids

To help you effectively sell and install Therma-Tru products, these training tools have everything you need to measure and prepare openings, install a door and maintain the exceptional look of a Therma-Tru door.



### **Installation Video**

MA3VID14

Following segments all on one (1) DVD:

- Installation (New Construction & Remodeling)
- Troubleshooting
- Same-Day<sub>®</sub> Stain Finishing

Total Length: 142 minutes

Net Price Each\*: \$4.00



### Core Installation Training Folder

MADCOREINSTALL

Folder includes everything you need to learn about proper exterior door installation, including step-by-step DVD.

Net Price Each\*: \$8.00 1 STD. PK. QTY.

## **NEW** Unit Dimension Tape Measures



Book Size: MADUDTPMSRBK16

U1 Revised Size: MADUDTPMSRU1R16

Take the guesswork out of measuring openings from 2'0" single doors to 9'0" triple doors – and everything between. This tape measure features unit dimension widths and heights to help simplify the door measuring process.

Net Price Each\*: \$5.50

# Warranty Documents

You can provide your customers with warranty documents that will help them appreciate how Therma-Tru will stand behind their purchase, offering them peace of mind in their choice for a new door system. These documents are available for you to download at www.thermatru.com.

Fiberglass & Steel Entry & Patio Door System Warranty Tru-Defense. Fiberglass Door Systems Rider Same-Day. Stain Warranty

Vinyl Sliding Patio Door System Warranty Flush-Glazed Fiberglass Door Replacement Rider

### **NFW** Technical Manuals

Technical documentation provides you with the tools that help you do your job and know all the ins and outs of your Therma-Tru. products. These documents are also available for you to download at www.thermatru.com.

#### **Door Styles Manual**

Book: MAEDSTYLE17BOOK U1 Revised: MAEDSTYLE17U1REV Hybrid: MAEDSTYLE17U4

Net Price Each\*: \$35.00

#### **Architectural Details & Components**

Book: MAEDCOMP17BOOK U1 Revised: MAEDCOMP17U1REV

Hybrid: MAEDCOMP17U4

Net Price Each\*: \$22.50

#### Site Manual

MAED17SITE

Net Price Each\*: \$10.00

### **Shop Manual**

Book: MAEDSHOP17BOOK U1 Revised: MAEDSHOP17U1REV

Hybrid: MAEDSHOP17U4
Net Price Each\*: \$25.00

#### **Unit Rough Opening Sizing Booklet**

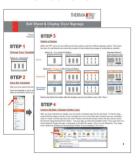
Book: MAEDCOMPDD17BOOK U1 Revised: MAEDCOMPDD17U1REV

Hybrid: MAEDCOMPDD17U4
Net Price Each\*: \$1.50

# **NEW** Sell Sheet & Door Signage Templates

Create professional PowerPoint sell sheets and display door signage supporting your business with your company information – it's quick and easy. Simply go to www.thermatru.com/builder to view:

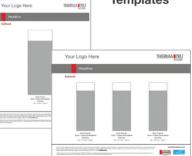
#### Instructions



### PowerPoint Tools



#### **Templates**



#### Example



### **Door Signage Templates**





### 4" x 6" Door Signage Holder

MAD4X6SIGNHLDR

Showcase your custom designed 4" x 6" display door signage with this sign holder. Add on one or both sides of the display door. Each sign holder comes

with two (2) strips of double-sided tape.

Net Price Each\*: \$2.25

### Company Store

To see all the Therma-Tru. branded wearables, event handouts and leave-behinds, visit the company store at http://thermatru.corpgear.com. Large quantity quotes available upon request. Minimum order quantities may apply.

Watch for new offerings in the full company store at

thermatru.corpgear.com.





#### **Red Door Stress Reliever**

The red door says it all! This is a great event giveaway or client leave behind.

Net Price Each\*: \$1.55



### **Pro Locking Tape Measure**

25' retractable metal tape (standard and metric) with lock button, wrist strap and metal belt clip.

Net Price Each\*: \$5.00



#### **Tablet Case**

11-½"h x 7-¾"w x 3/4"d Sleeve with waffle-style interior, stand bar and stylus port offers stylish and functional protection.

Net Price Each\*: \$20.00

Traditional red carpenter pencil. Great for any job site or giveaway.

Net Price Each\*: \$0.38

**Carpenter Pencil** 



### Double Trouble Pen Highlighter

Twist-action ballpoint pen and highlighter with removable cap.

Net Price Each\*: \$0.75



#### Stainless Steel Tumbler

Twist-on, thumb-slide lid. Foam-insulated, double-wall tumbler with plastic lid.

Net Price Each\*: \$4.95



### Black 6-Pack Insulated Cooler Bag

Foam-insulated and water-resistant PEVA lining. Double zipper closure with Therma-Tru logo in white.

Net Price Each\*: \$4.00



### Black Cap

Low-profile cap with contrasting sandwich visor. 100% flat cotton twill.

Net Price Each\*: \$5.00



### Collapsible Can Coozie

Easily holds and insulates 12 oz. cans and folds flat for storage.

Net Price Each\*: \$0.65



Adhesive 3" x 3" Notepad

25 Sheets

Net Price Each\*: \$0.30



# **SPECIAL ORDER**Pima Sport Shirt

This shirt keeps you cool and comfortable with moisture-wicking PimaCool technology. Colors: Oatmeal Beige, White, Khaki, Navy Blue, Black. Also available in ladies coordinate.

Net Price Each\*: \$32.50



### Polo Shirt

Classic black polo shirt with Therma-Tru logo embroidered on left chest. Also available in khaki and navy for special order.

Net Price Each\*: \$20.50

<sup>\*</sup>Pricing subject to change. Tax and freight not included.

### Trade Professionals Online

Go to one place to find everything Therma-Tru from selling tools to training materials to technical information. Access to all of this and more is waiting for you.

Dealer – www.thermatru.com/dealer
Builder – www.thermatru.com/builder
Remodeler – www.thermatru.com/remodeler
Architect – www.thermatru.com/architect



# **NEW** Therma-Tru's Digital Vault

This is your source for Therma-Tru. logos, images, literature and more. The Digital Vault gives you access to the materials and tools you use most when selling Therma-Tru products.

Create an account today at www.thermatru.com/digital-vault.

### Now Available on the Digital Vault!

#### 2017 Ad Planner

Generate action with advertising tools to help you sell Therma-Tru doors. The Ad Planner includes the following ready-to-use creative elements with space to add your company logo. Promotional funds may be available. See your Therma-Tru seller for details.

- Print Advertising
- Television Advertising
- Radio Advertising
- Outdoor Advertising
- Yellow Pages Advertising
- On-Hold Messaging
- Truck Graphic
- Web Banners
- Product Promotion Templates



Web Banners



Full-Page Print Ads



1/2-Page Print Ads



1/3-Page Print Ads



# NEW Architectural Home Styles Guide

The power of curb appeal captures attention. And it starts with a stylish front entry door from Therma-Tru. Get inspired to choose entry doors by design with our interactive guide to popular home styles.

www.homestyles.thermatru.com

### Visualization Tools

Give customers a preview of what the entrance to their home could look like. Therma-Tru offers a variety of tools to make the visualization process easy for you and your customers.

### DoorWays<sub>™</sub> App

The power to create the perfect entrance is at your fingertips – it's easier than ever for homeowners to design an entrance and visualize it on their home.

www.thermatru.com/doorways

- 1. Create and experiment with multiple door and glass combinations in the gallery.
- 2. Take a picture of the home and pop in the doors they designed.
- 3. Once they find their perfect new entry, locate their dealer to help them buy it.











### **Design Your Door**

Make it easier to shop for entry doors. Let homeowners research and design a door with their own personal touch – all from the convenience of home – then email you for an estimate.

www.thermatru.com/products

## NEW Dealer Microsite Landing Pages



Increase your local online visibility with a Therma-Truadealer microsite landing page. This co-branded site connects our website with yours and can help more qualified leads find you online. Ask your Therma-Tru Sales Representative for details.

### NEW EasySpec™ Drawing Tools



www.thermatru.com/architect

Everything architects and dealers need to specify Therma-Tru doors in one place, including 2D CAD drawings available in multiple file types and product information with 3-part specification documents.

### Unlock the Opportunities

Promotion runs January 9 through April 30, 2017. Learn about our new products and door system solutions, and enter for a chance to win prizes.



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